



National Grain and Feed Association

Arbitration Decision

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December 20, 2007

Arbitration Case Number 2166

Plaintiff: The Andersons, Inc., Maumee, Ohio

Defendant: Minisee Farms, Inc., Niles, Mich.

Factual and Procedural Background

The plaintiff, The Andersons, Inc., requested the entry of a default judgment in the amount of \$7,700.00, plus interest, against the defendant, Minisee Farms, Inc. The default judgment was granted for the reasons set forth below.

The Andersons submitted an arbitration complaint dated April 2, 2007 to the National Grain and Feed Association (NGFA). The complaint alleged that Minisee Farms failed to perform in accordance with a duly signed contract (designated as The Andersons' contract no. 41037), which provided for the delivery of 5,000 bushels of yellow shell corn. The contract provided under "Purchase Contract Terms" as follows:

"Both parties agree: (A) THIS CONTRACT IS MADE IN ACCORDANCE WITH THE APPLICABLE GRAIN TRADE RULES OF THE NATIONAL GRAIN AND FEED ASSOCIATION (A COPY WILL BE PROVIDED UPON REQUEST) EXCEPT AS MODIFIED HEREIN, AND THE PARTIES WILL BE BOUND THEREBY; AND (B) ANY DISPUTES OR CONTROVERSIES ARISING OUT OF THIS CONTRACT SHALL BE ARBITRATED BY THE NATIONAL GRAIN AND FEED ASSOCIATION, PURSUANT TO ITS ARBITRATION RULES. THE DECISION AND AWARD DETERMINED THROUGH SUCH ARBITRATION SHALL BE FINAL AND BINDING UPON THE BUYER AND SELLER. JUDGEMENT UPON THE ARBITRATION AWARD MAY BE ENTERED AND ENFORCED IN ANY COURT HAVING JURISDICTION THEREOF." (Emphasis in original).

Acting upon The Andersons' complaint, the NGFA prepared an arbitration services contract and submitted it to The Andersons for execution. By certified mail dated April 6, 2007, the NGFA also sent to Minisee Farms a letter providing notice of these proceedings with copies of The Andersons' complaint and attachments, as well as the NGFA Trade Rules and Arbitration Rules. The certified mail return receipt confirmed that this mailing was signed for and received by Minisee Farms on April 18, 2007.

Upon receipt of the duly executed arbitration services contract

from The Andersons, the NGFA then sent it with accompanying correspondence to Minisee Farms by certified mail on April 20, 2007. Minisee Farms refused to accept this mailing.

On May 29, 2007, the NGFA then resent the arbitration services contract with additional correspondence to Minisee Farms by Federal Express delivery. Federal Express confirmed that this mailing was delivered to Minisee Farms on May 31, 2007.

After not receiving a response from Minisee Farms, on July 13, 2007, the NGFA sent another letter to Minisee Farms by Federal Express delivery. Federal Express confirmed that this mailing was delivered to Minisee Farms on July 16, 2007. The NGFA's letters of April 20, 2007, May 29, 2007, and July 13, 2007 to Minisee Farms specifically provided notice that Sections 5(c) and (d) of the NGFA Arbitration Rules required that the signed contract be returned within fifteen (15) days.

After still not receiving any response from Minisee Farms, or any indication that a response was forthcoming, the NGFA sent yet another notice to Minisee Farms on July 31, 2007 by Federal Express delivery. This notice further specifically stated as follows:

"NGFA Arbitration Rules 5(d) and (e) provide for the entry of a default judgment when a party fails to execute the arbitration contract and pay the service fee within fifteen (15) days. Based upon the lack of any response from you thus far, we must anticipate that you do not intend to respond. ***This is our last attempt to elicit a response from you. A default judgment may be entered against you at any time, which the Plaintiff may enforce in a court of law.***" [Emphasis in original].

Federal Express confirmed that this mailing was delivered to Minisee Farms on August 2, 2007.

The NGFA has yet to receive an executed arbitration services contract or any other response from Minisee Farms, despite the repeated attempts by NGFA to contact Minisee Farms.

Default Judgment

The NGFA established jurisdiction over this matter pursuant to the express terms of contracts and by way of The Andersons' status as a NGFA active member.

The Andersons properly and in a timely manner filed its complaint under NGFA Arbitration Rules Section 5(a). Pursuant to Section 5(b), the NGFA then submitted an arbitration services contract to the parties. Section 5(d) states that, "it shall be the duty of both parties to complete the contract for arbitration within fifteen (15) days from the date the party receives the contract from the National Secretary." The Andersons properly executed and returned the arbitration services contract. Minisee Farms refused to comply with the NGFA Arbitration Rules, and refused to respond to any arbitration-related mailings.

NGFA Arbitration Rule Section 5(e) provides for the following:

Where a party fails to pay the arbitration service fee

and/or fails to execute the contract for arbitration, the National Secretary may without further submissions by the parties enter a default judgment or such other relief as the National Secretary deems appropriate.

As it appears that Minisee Farms made a conscious decision to disregard these arbitration proceedings, pursuant to Section 5(e) of the NGFA Arbitration Rules, the National Secretary found that entry of default judgment against Minisee Farms was proper and warranted.

Therefore, On October 26, 2007, the NGFA entered a default judgement against the defendant. The defendant was also advised that NGFA Arbitration Rule Section 5(e) sets forth the requirements and conditions under which, "[a]ny party against whom a default judgment has been entered under this provision may apply for vacation of the default judgment within fifteen (15) days of entry of the default judgment." In this case, the defendant did not apply to vacate the default judgement pursuant to Section 5(e).

The Award

THEREFORE, IT IS ORDERED THAT:

1. The Andersons, Inc. is awarded judgment against Minisee Farms, Inc. for \$7,700.00.
2. Interest on the judgment shall accrue at the statutory rate available for judgments in the applicable jurisdiction from this date until paid in full.

Dated: October 26, 2007

NATIONAL GRAIN AND FEED ASSOCIATION

By: Charles M. Delacruz
National Secretary