

Associate/Trading (Canadian/Mexican) Member Benefits

| NGFA Member Type | NGFA Articles of Incorporation and NGFA Bylaws | NGFA Code of Ethics | NGFA Trade Rules | NGFA Arbitration Rules | NGFA Rail Arbitration Rules |
|-------------------|--|---------------------|---|---|-----------------------------|
| Associate/Trading | Applicable | Applicable | Permissive/Apply Only if Referenced in Contract | Permissive/Apply Only if Referenced in Contract | Apply if Consent |

Associate/Trading (Canadian/Mexican) members are companies involved in the grain or feed, or feed ingredients business in Canada or Mexico that otherwise would be eligible for NGFA Active member status. NGFA Associate/Trading members are not subject to compulsory arbitration or automatic application of the NGFA Trade Rules. However, NGFA Associate/Trading members may use the NGFA Trade Rules and are eligible to use the NGFA Arbitration System by making reference to the rules in their contractual documents or otherwise consenting to the use of the rules. In addition, Associate/Trading (Canadian/Mexican) members may elect to participate in the NGFA Rail Arbitration/Mediation System. Employees of NGFA Associate/Trading members are eligible to serve on the NGFA Trade Rules Committee and also may serve as NGFA arbitrators.

◆ **Rail Arbitration/Mediation:** An historic agreement between the NGFA and railroads, completed in August 1998, provides NGFA-member firms the opportunity to submit certain classes of rail disputes to binding NGFA Arbitration. Certain other disputes with rail carriers may be mediated. For the first time, rail shippers/receivers have access to a practically inexpensive and timely dispute resolution process. Only NGFA members are insured access to NGFA rail arbitration/mediation.

◆ **Arbitration Rights:** The NGFA Arbitration System provides a expedient, inexpensive alternative to resolving trade disputes in court. While court cases can take years to resolve and potentially can cost hundreds of thousands of dollars, NGFA arbitration cases generally are decided in four to six months for a small fee. All arbitration decisions are published and distributed to the NGFA membership.

◆ **NGFA Information Services:** The NGFA is your one-stop shop for information critical to the grain, feed and processing industry. Members receive E-Alerts via e-mail two to three times weekly with breaking news. The NGFA's web site (www.ngfa.org) is the industry's most comprehensive. And the *NGFA Newsletter*, mailed to members ever two weeks, is still the best agribusiness newsletter. There is no better way to keep up with fast-breaking legislative, regulatory and industry matters than to join the NGFA!

◆ **Publications and Videos:** The NGFA provides a broad range of high-quality publications and videos to educate and inform. These materials are available to NGFA members at discounted prices. Recent examples include the *NGFA Grain Book*, the NGFA's white paper on *"Hybrid Cash Grain Contracts: Assessing, Managing and Controlling Risk"*, the NGFA's annual update of its *Trade Rules*, annual updates of

NGFA Arbitration Decisions, the *Feed Quality Assurance Program* and a wide array of safety training materials.

◆ **NGFA Directory/Yearbook:** Provided annually to NGFA members at no cost, the *Directory/Yearbook* contains more than 400 pages of the NGFA's member companies, categorized by state and city and listing key contacts, addresses, phone and FAX numbers. E-mail addresses also are shown. The *Directory/Yearbook* also contains the latest versions of the NGFA's Trade Rules and Arbitration Rules, making it the resource document of preference in the grain, feed and processing industry throughout North America. The yearbook section provides an "up-close-and-personal" look at the previous year's happenings in the NGFA.

◆ **Professional Development:** Each year, the NGFA conducts educational meetings focused on the business and professional development needs of executives, managers, and employees in the industry. The NGFA's annual convention, Country Elevator Council meeting and Feed Industry Council conference provide the latest on developments and trends affecting the industry, as well as invaluable networking opportunities. In addition, the NGFA offers specialized conferences. Recent examples have included: Hybrid Cash Contract Seminars; Transportation Summits; Feed Quality Assurance Workshops; and Trading, Trade Rules and Dispute Resolution Seminars.

◆ **Your NGFA Headquarters' Office:** A seasoned and knowledgeable staff of professionals in the NGFA's Washington office is available to answer your questions on the U.S. grain, feed and processing industry, as well as U.S. governmental policies and rules.

National Grain and Feed Association

"Your Partner in the North American Marketplace"

The association for grain handlers, merchandisers, feed and flour millers, processors, end-users and related commercial businesses

**NGFA[®] Associate/Trading
(Canadian/Mexican) Member Application**

NGFA Associate/Trading (Canadian/Mexican) Member Application

Please fill out this panel, tear off and return to: National Grain and Feed Association, 1250 Eye St., N.W., Suite 1003, Washington, D.C., U.S.A., 20005-3917, or FAX to (202) 289-5388. Questions? Call the NGFA at (202) 289-0873.

Please Type or Print:

Company Name _____

Street Address _____

City _____ State _____ Zip _____

() _____ () _____

Telephone _____ Fax _____

E-Mail Address _____

Web Site _____

If accepted, I agree to abide by the Articles of Incorporation, Bylaws, Arbitration Rules (when applicable), Rail Arbitration Rules (when applicable), Trade Rules (when applicable) and Code of Ethics of the National Grain and Feed Association.

Yes, our company agrees to be bound by the terms of the "Agreement on Pre-dispute Consent to NGFA Arbitration" with rail carriers.

No, our company declines to accept these terms.

Principal Contact Signature _____

Print Contact Name and Title (above) _____

_____ Date

Sponsor [Current NGFA member. If you do not have a sponsor, call Todd Kemp at the NGFA at (202) 289-0873.]

Principal Business: Please indicate your principal types of business (e.g. country elevator, terminal elevator, feed mill, processor, etc.).

Annual Investment: \$ _____

Tax-deductible Contribution Under U.S. Law to National Grain and Feed Foundation (optional) \$ _____

Payment enclosed. Please bill me.

Your application will be submitted to the NGFA Board of Directors for approval following receipt of your annual dues investment. Generally, Board approval occurs within 30-45 days of receipt.

(Canadian/Mexican) Member Application



NGFA[®] Associate/Trading

NGFA Associate/Trading (Canadian/Mexican) Membership

Investment Schedule

Associate/Trading (Canadian/Mexican) Members are individuals or companies located in Mexico or Canada involved in the purchasing, warehousing, processing, manufacturing, merchandising or distribution of grain, feed or feed ingredients.

Investment Worksheet

Annual North American Sales/Business Volume
in Grain, Feed and Processing Industry

Annual Investment
(U.S. Dollars)

- | | |
|--|---------|
| <input type="checkbox"/> Up to \$10 million | \$ 600 |
| <input type="checkbox"/> \$10 million to \$25 million | \$ 800 |
| <input type="checkbox"/> \$25 million to \$50 million | \$1,200 |
| <input type="checkbox"/> \$50 million to \$100 million | \$2,000 |
| <input type="checkbox"/> More than \$100 million | \$2,500 |