



June 9, 2015

TO THE MEMBERS OF THE UNITED STATES HOUSE OF REPRESENTATIVES:

As members of the COOL Reform Coalition, we write to express our strong support for H.R. 2393, the Country of Origin Labeling (COOL) Amendments Act of 2015. Thanks to bipartisan leadership in the House of Representatives, this legislation, introduced by House Agriculture Committee Chairman Mike Conaway (R-TX) and Rep. Jim Costa (D-CA), would effectively respond to last month's World Trade Organization (WTO) final ruling against the U.S. COOL requirements for muscle cuts of beef and pork.

On May 29, the WTO Dispute Settlement Body adopted the fourth and final report that confirms the U.S. COOL requirements for muscle cuts of beef and pork violate U.S. international trade obligations. Canada and Mexico are moving to institute retaliatory tariffs against U.S. exports as soon as possible. So, it is now critical that Congress enact corrective legislation before adjourning for August recess.

Likely targets of retaliatory tariffs are clear. Canada has issued a preliminary retaliation list targeting a broad spectrum of commodities and manufactured products that would affect every state in the country. Mexico has not announced a preliminary retaliation list, but has implemented retaliatory tariffs in the past which may be indicative of future tariff opportunities. Reports indicate that the retaliatory tariffs could total over \$3.5 billion in the first year. We invite you to review the state-by-state retaliatory analysis available at www.COOLReform.com.

Given the negative impact on the U.S. manufacturing and agriculture economies, we respectfully submit that it would be intolerable for the United States to maintain, even briefly, requirements that have been deemed non-compliant by the WTO rules that the U.S. was instrumental in writing. This is especially true because experience has shown that once such export sales are lost, it takes years to recover market share. Retaliatory tariffs against the U.S. would leave exports punished, farm prices depressed, businesses hurt and jobs lost.

We respectfully urge you to vote in favor of H.R. 2393 when it comes to the House floor later this week.

Thank you for your attention to this very important matter and for helping save American food production, agriculture and manufacturing from severe economic harm.

Sincerely,

Abbott
Agri Beef Co.
Alabama Grocers Association
American Bakers Association
American Beverage Association
American Feed Industry Association
American Frozen Food Institute
American Fruit and Vegetable Processors and Growers Coalition
American Peanut Product Manufacturers, Inc.
American Seed Trade Association
American Soybean Association
Amway
Anheuser-Busch
Animal Health Institute
Appvion
Archer Daniels Midland Company
Baker Boy
Bel Brands USA
Biscuit & Cracker Manufacturers' Association
Business + Institutional Furniture Manufacturers Association
California Apple Commission
Campbell Soup Company
Cargill, Incorporated
Carolinas Food Industry Council
The Coca-Cola Company
ConAgra Foods, Inc.
Corn Refiners Association
Dean Foods Company
The Distilled Spirits Council of the U.S., Inc.
Dr Pepper Snapple Group
Emergency Committee for American Trade
Food & Consumer Products of Canada
Food Marketing Institute
General Mills
Glier's Meats Inc
Georgia Food Industry Association
Glanbia USA
Global Cold Chain Alliance
Grocery Manufacturers Association

Herbalife Ltd.
The Hershey Company
Hilmar Cheese Company Inc.
Hormel Foods Corporation
Ingredion Incorporated
International Association of Refrigerated Warehouses
International Dairy Foods Association
International Fragrance Association, North America
International Franchise Association
International Sleep Products Association
JBS USA
Kellogg Company
Kraft Foods Group, Inc.
Leprino Foods Company
Mars, Incorporated
Michigan Grocers Association
Midwest Food Processors Association
Missouri Grocers Association
Mondelez International
National Association of Egg Farmers
National Association of Manufacturers
National Beef Packing Co., LLC
National Cattlemen's Beef Association
National Confectioners Association
National Corn Growers Association
National Council of Farmer Cooperatives
National Foreign Trade Council (NFTC)
National Grain and Feed Association
National Grocers Association
National Oilseed Processors Association
National Pork Producers Council
National Renderers Association
National Retail Federation
Nestlé USA
North American Meat Institute
Northwest Horticultural Council
OFD Foods, Inc.
Ohio Grocers Association
Peanut and Tree Nut Processors Association
Pennsylvania Food Merchants Association
PepsiCo
Pernod Ricard USA
Pet Food Institute
Red Gold, Inc.

Remy International, Inc.
Rocky Mountain Food Industry Association
Seaboard Corporation
Smithfield Foods
Snack Food Association
Sweetener Users Association
Tate & Lyle Americas
Texas Retailers Association
Tyson Foods, Inc.
Unilever
USA Rice Federation
U.S. Apple Association
U.S. Chamber of Commerce
U.S. Hide, Skin and Leather Association
U.S. Premium Beef
United States Council for International Business
Utah Food Industry Association
Utah Retail Merchants Association
Vermont Retail & Grocers Association
Wal Mart Stores, Inc.
Washington Food Industry Association
Washington State Potato Commission
WineAmerica
Wine Institute
Wisconsin Grocers Association