

National Grain and Feed Association's 116th Annual Meeting and Convention

March 18-20, 2012

Charleston, S.C.

Convention Registration Desk

Conference Lounge

...Your one-stop shop

for convention information...

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Mark Your Calendar!

**117th Annual
NGFA Convention
March 17-19, 2013
Westin St. Francis
San Francisco, Calif.**



America's Finest



HAL REED
CHAIRMAN

It's a pleasure to welcome all members and guests to the National Grain and Feed Association's (NGFA) 115th annual convention. I especially want to welcome all new members and first-time attendees. It's great to have you here, and I encourage you to participate actively in all this convention has to offer!

We convene in a city whose moniker is "America's Finest." That also is an apt description of the industry members who gather here this week. Many of you work tirelessly in the NGFA's "vineyards," serving in leadership positions on the NGFA Board of Directors, as committee chairs and committee members, as elected leaders or executive staff members of State and Regional Grain and Feed Associations, and in many other capacities. I want to extend my sincere thanks, on behalf of your fellow industry members, for your dedicated service in proactively addressing the myriad issues that this great Association is called on to tackle for the benefit of the industry.

What an exciting time to be in this business of providing abundant and affordable grain-based food, feed, biofuels and exports to world consumers! To succeed will require that we achieve pro-growth policies, a regulatory environment that does not overly burden business efficiency and a federal budget that is sound and sustainable over the long term. I believe that achieving these objectives will demand an even greater commitment from each of us to become more actively and directly involved in our nation's political process – a theme that will permeate this convention.

A good way to start is by participating in the many open committee meetings to learn first-hand – and to provide your input – on the major issues that will affect our businesses in the year ahead. You'll find committee meetings scheduled on Sunday afternoon, as well as Monday and Tuesday mornings. The agenda for each committee is listed in the program so you can pick those that have the most interest and relevance to you and your business. As an industry-driven Association, the committee structure is the heart-and-soul of our organization. I also encourage you to attend the major open forums on Sunday afternoon, as well as the outstanding general sessions on Monday and Tuesday. Interacting with our convention speakers, exchanging ideas with your industry colleagues and

(Continued on page 3)

enjoying these beautiful surroundings with your friends and family are integral parts of the NGFA convention experience.

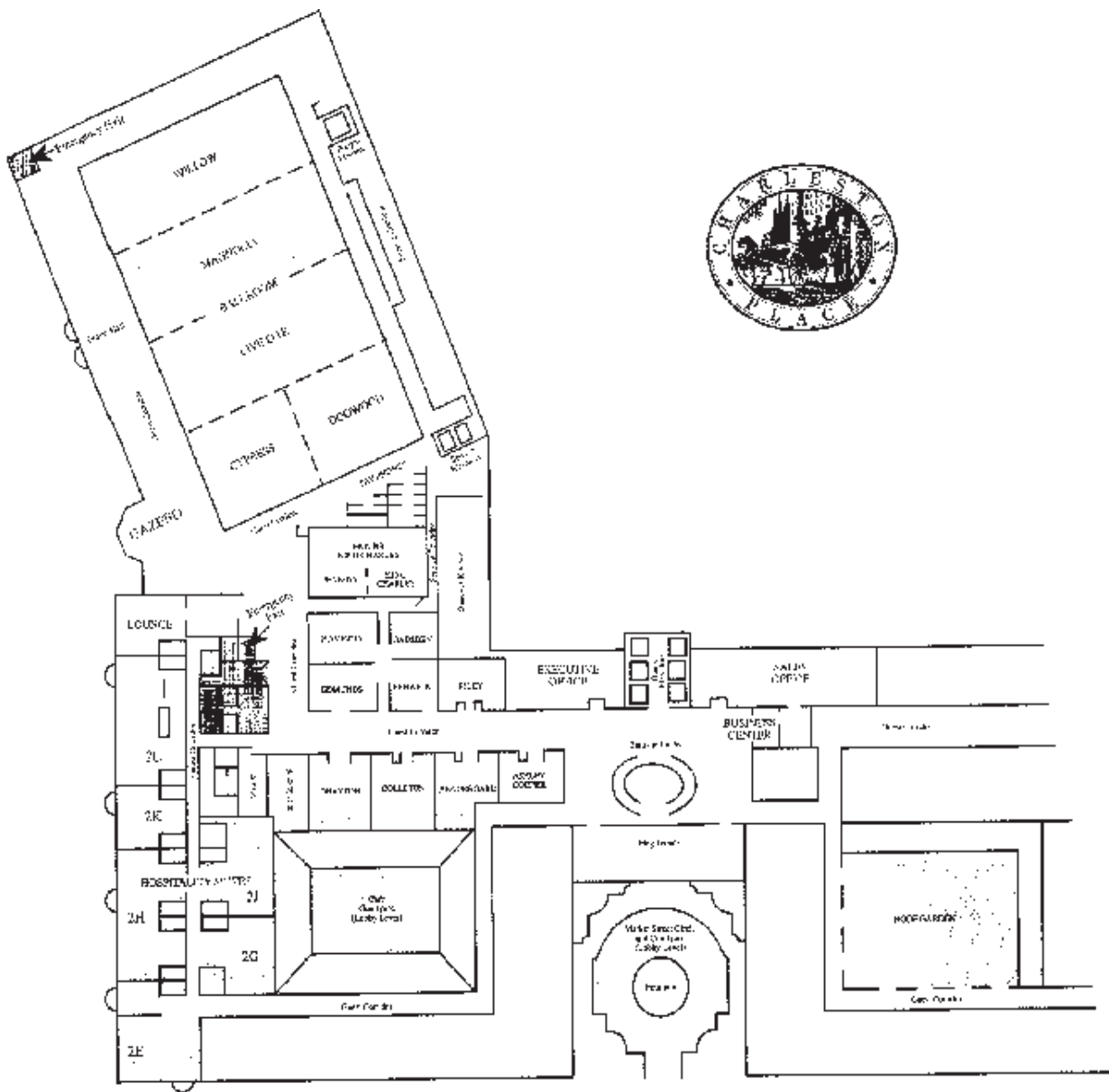
Finally, let me thank you for the privilege and honor of serving as NGFA chairman for the past year, and for all the support you have given me. Yes, we have big challenges ahead that will require even more active involvement from each of us as members. But we also have a great team! I'm excited to see what the future holds as "America's finest" continues to invest our time, talents and resources in this great Association.

CoBank Gala Welcome Reception

**Sunday, March 18, 6 - 7:30 p.m.
Riviera Complex**

(Across from the King St. exit of hotel)

CoBank again is sponsoring the "Gala Welcome Reception" for NGFA members attending the convention. The NGFA expresses its appreciation to CoBank for its generous sponsorship of this grand opening event. Please take time to thank CoBank by writing to: Robert Engel, President and Chief Executive Officer, CoBank, P.O. Box 5110, Denver, CO 80217-5110.



Visit the Village!



A select group of organizations are exhibiting their products/services at the NGFA **Ag Village!**

Populating the Village are:

- ▶ **DTN/The Progressive Farmer**
Omaha, Neb.
- ▶ **Miner Enterprises**, Geneva, Ill.
- ▶ **NAB Automation Inc.**
Cape Girardeau, Mo.
- ▶ **Neogen Corp.**, Lansing, Mich.
- ▶ **Port of Stockton**, Stockton, Calif.
- ▶ **Sioux Steel**, Sioux Falls, S.D.

All convention registrants and guests are encouraged to visit these exhibitors to learn more about them and the services they offer to the grain, feed and processing industry.

Location: Grand Hall, near the NGFA registration area.

- Hours:**
- Sunday, March 18
10 a.m. – 6 p.m.
 - Monday, March 19
6:30 - 8 a.m., 9:40 - 10 a.m.
11:30 a.m. - 12:30 p.m.
 - Tuesday, March 20
6:30 - 8 a.m., 9:30 - 9:50 a.m.
Noon - 1 p.m.

Remember to visit the Village...!

Welcome New NGFA Members!

The National Grain and Feed Association extends a warm welcome to all new member companies that joined during the past year.

The following new member companies have representatives attending the convention. These individuals are wearing white ribbons on their name badge; please say “hello” and make them feel welcome.

Ag Services of Wisconsin LLC
Berlin, WI
• Phil Martini

Atlas Grains LLC
Chicago, IL
• John Harangody

Bryan Cave LLP
St. Louis, MO
• James Kearns

Cascade Settlement Services
Mill Valley, CA
• Brian Williamson

Great Western Bank Agribusiness
Shawnee, KS
• Ken Kollar

Lakeshore Food Advisors LLC
Chicago, IL
• William Whipple

Lifeline Foods
St. Joseph, MO
• Bert Farrish

Norman G. Jensen Inc.
Minneapolis, MN
• Jim Masloski

Phibro Ethanol Performance Group
Ridgefield Park, NJ
• Tom Slunecka

Pride Grain
Long Pine, NE
• Brad Wilkins

STRATO Inc.
Burleson, TX
• James Owens

Wells Fargo Commodities LLC
Charlotte, NC
• Robert Christensen

Media Room

The NGFA welcomes print and broadcast news media covering the convention. A Media Center for the exclusive use of the working media is located in the 2E Suite. **A brief special convention and issues briefing for media is scheduled for 6 p.m. on Sunday, March 13 in the Stuart Room.**



National Grain and Feed Foundation Golf Classic

Monday, March 19, 12:30 - 6:30 p.m.

[Only Bus leaves at 11:45 a.m. from the Bell Stand entrance of the Hotel Lobby.]

Patriots Points Golf Club

[Preregistration required. Those not preregistered may check at the NGFA convention registration desk for availability]

The annual National Grain and Feed Foundation Classic will occur Monday, March 19. Proceeds from the tournament fund much-needed research and educational endeavors of the Foundation.



The tournament will be played at Patriots Point Golf Club course, located only about 20 minutes from the Charleston Place Hotel. A box lunch will be provided courtesy of **Societe Generale**, New York, N.Y. On the course, complimentary food and beverages are available, courtesy of **Central States Enterprises Inc.**, Heathrow, Fla.; **Faegre Baker Daniels LLP**, Des Moines, Iowa; and **Farm Credit Services of America**, Omaha, Neb.

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Golf Prizes

Tournament teams and players will be vying for the following honors:

Low-Scoring Foursome: Winning team members declared "exempt" for next year's NGFF Classic in San Francisco, (i.e., play for free next year!)

Hole-in-One Contest: The player scoring a hole-in-one on the designated hole will receive a \$20,000 prize, to be split between the player and the Foundation. Sponsored by **Northwest Grain Growers Inc.**, Walla Walla, Wash.

Longest Drive: The winner of the longest-drive competition, sponsored by **Columbia Grain Inc.**, Portland, Ore., receives a \$200 Amazon.com gift certificate.

Closest-to-the-Pin: **Trinity Rail Group**, Chicago Heights, Ill., sponsors the closest-to-the-pin contest. The winner receives a \$200 gift certificate from the pro shop.

Closest-to-the-Pin: **Columbia Grain Inc.**, Portland, Ore., sponsors the closest-to-the-pin contest. The winner receives a \$200 Amazon.com gift certificate.

Longest Putt: The winner of the longest putt competition, sponsored by **Union Tank Car**, Chicago, Ill., receives a \$200 gift certificate for the pro shop.

The tournament is a scramble format scheduled for a 12:30 p.m. shotgun start. Registration fees include greens fees and carts. Rental clubs are available at Patriots Points Golf Links.

Thanks to all golfers and tournament sponsors for supporting the Foundation!

Additional Sponsors

Aero Transportation Products,
Independence, Mo.

Central States Enterprises,
Heathrow, Fla.

CHS Inc., St. Paul, Minn.

Crowe Horwath LLP, Elkhart, Ind.

First Union Rail, Rosemont, Ill.

GATX Rail, Chicago, Ill.

GE Capital Rail Services, Chicago, Ill.

GROWMARK Inc./MID-CO
Commodities, Bloomington, Ill.

Miner Enterprises, Geneva, Ill.

Norman G. Jensen Inc., Minneapolis, Minn.

US Commodities, Minneapolis, Minn.



Convention Tours

Three tours are offered for your enjoyment. Preregistrants will find their tour tickets in their registration packets. If you did not preregister and would like to sign up, see the NGFA convention registration desk to check on availability. *[Note: All tours depart from the Bell Stand entrance of the hotel lobby. Please arrive five to 10 minutes prior to departure time.]*

MONDAY, MARCH 19

Boone Hall Plantation Tour

Take a comprehensive guided tour of Boone Hall Plantation, one of the oldest in Charleston. Led by a well-informed guide in historical dress, the tour will highlight the elegant Plantation Home, as well as its spectacular gardens, including such highlights as the antique rose bushes and the Butterfly Pavilion. We will also visit a new exhibit, "Black History In America," which highlights slaves' daily lives, how they worked and lived, and the struggles they faced.

TUESDAY, MARCH 20

Fort Sumter and Citadel Tour

A National Monument and the site of the Civil War's first shots, Fort Sumter features an excellent museum containing priceless Civil War exhibits. Accessible only by boat, this tour includes a cruise around Charleston's historic harbor with views of the Atlantic Ocean and entrance to Charleston Harbor. On the way back to the hotel, we'll take a driving tour of The Citadel, the premiere military academy of South Carolina.

Carriage Ride through Charleston

Take a private tour of Charleston's Historic District in a horsedrawn carriage and see many of the "Port City's" major landmarks from a more intimate vantage point. During the carriage ride, your guide will regale you with Charleston folklore and "insiders' " stories.

Spouse/Guest Program



For spouses and guests registered for the convention, the registration fee includes the following functions that you cordially are invited to attend:

Sunday, March 18:

➤ **CoBank Welcome Reception**, 6 – 7:30 p.m.

Monday, March 19:

➤ **Special Spouse/Guest Event**, 9 - 11:30 a.m. As always, a special event awaits spouse/guest registrants! A sumptuous sit-down breakfast will be served on Monday morning, March 19 (not too early!) followed by a champagne tasting led by the hotel's sommelier.

Tuesday, March 20:

➤ **Continental Breakfast**, 6:30 – 8 a.m.

➤ **Reception, Gala Banquet and Entertainment**, 6:30 - 10 p.m. This year, the convention's signature closing event will be conducted at the **Gibbes Museum of Art**, the city's preeminent museum dedicated to the art of Charleston and the American South. Enjoy a fun-filled party featuring a festive Lowcountry dinner and special entertainment that will be fun for all ages – all hosted in the museum's magnolia tree-lined courtyard!



Annual Gala Banquet and Entertainment--

Twilight Under the Magnolias

Tuesday, March 20, 6:30 - 10 p.m.

Bring the whole family to the convention's signature closing event at the **Gibbes Museum of Art**, the city's preeminent museum dedicated to preserving and promoting the art of Charleston and the American South. The Museum will be open during the gala so NGFA members and guests may enjoy its permanent collection and visiting exhibits.

We'll turn the museum's magnolia tree-lined courtyard into our own Southern garden where we'll enjoy a fun-filled party featuring a festive Lowcountry dinner and very special entertainment – **The Bluestone Ramblers!** The Ramblers will delight with traditional Southern bluegrass and country music. Trust us, these guys are the real deal – their guitarist has just returned from recording with Blake Shelton and their banjoist was featured on Steve Martin's most recent bluegrass album. Authentic Charlestonian food, music and fun to cap off your 2012 Convention experience. Don't miss it, y'all!

The gala begins at 6:30 p.m. The reception and buffet dinner will occur from 6:30 – 8 p.m. (open, casual seating), with dessert and dancing following at 8 p.m. Business and cocktail attire (with a Southern twist) is appropriate. The Gibbes Museum is located two short blocks from the Charleston Place Hotel.

Here's the schedule for the evening (*cocktail and business attire appropriate*):

- ▶ **Reception and Buffet Dinner:** 6:30 - 8 p.m.
- ▶ **Dessert and Dancing:** 8 - 10 p.m.

Special thanks to **Bank of America**, Charlotte, N.C., for underwriting rental of the Gibbes Museum.



Established in 1965, the National Grain and Feed Foundation provides support for public education and research projects that benefit the grain, feed and processing industry, enhance its presence to the public, and position it for future growth. As a 501(c)(3) charitable organization, contributions to the Foundation from private, individual and corporate sources, as well as from other industry foundations, generally are tax deductible.

All administrative support and management expertise for the day-to-day operations of the Foundation are donated by the NGFA. That means 100 percent of funds contributed is directed to research and education.

Recent Foundation projects have included:

- **CRP Research and Analysis:** The Foundation in 2012 is funding a research study to evaluate the quality of land currently enrolled in the Conservation Reserve Program (CRP), and the extent to which it could be farmed in an environmentally sustainable way. The study also is evaluating the impact of various policy options on restoring such land to row-crop production.
- **Regional Safety and Health Seminars:** The Foundation in 2012 financially is supporting four regional safety and health seminars to further enhance bin-entry and other safety practices.
- **Safe Grain Bin Entry on Farms:** The Foundation partnered with the National Corn Growers Association in 2011 to produce a new educational video to promote safe bin entry on farms.
- **Animal Agriculture Alliance:** The Foundation provides ongoing financial support for this group effort to promote and defend traditional animal agriculture production.
- **Feed Quality Assurance Distance Learning:** The Foundation provided financial support for the production of six distance learning courses on the NGFA's Model Feed Quality Assurance Program, unveiled in March 2009.

FOUNDATION DONATIONS NEEDED!

Donations to the National Grain and Feed Foundation generally qualify as charitable contributions for federal income tax purposes. Donations may be made by individuals, corporations or other foundations with similar goals, and often are made in memory of past industry leaders or colleagues. Contributions should be sent to: National Grain and Feed Foundation, 1250 Eye St., N.W., Ste. 1003, Washington, D.C., 20005-3922.



NGFA Convention Program Detailed Schedule

Sunday, March 18

Convention Registration

8:30 a.m. - 6 p.m., Conference Lounge
(Coffee/refreshments sponsored by The Andersons Inc.)

Executive Committee Meeting (Closed)

10 a.m.-Noon, Drayton

Presiding:

Tom Coyle, Committee Chair
General Manager
Nidera U.S. LLC, Chicago, Ill.

Ag Village

10 a.m. – 6 p.m., Grand Hall

[Exhibitors: DTN/The Progressive Farmer, Omaha, Neb.; Miner Enterprises, Geneva, Ill.; NAB Automation Inc., Cape Girardeau, Mo.; Neogen Corp., Lansing, Mich.; Port of Stockton, Stockton, Calif.; Sioux Steel, Sioux Falls, S.D.]

Past NGFA Presidents'/Chairmen's Luncheon

(By Invitation Only)

Noon - 1:30 p.m., Ashley/Cooper
(Sponsored by West Plains Co., Kansas City, Mo.)

Sunday, March 18 (Cont'd)

Open Committee Meetings

All Convention Attendees Encouraged to Participate!

The following NGFA committees will conduct work sessions to discuss and develop strategies on critical issues facing the industry in the year ahead. These meetings are open unless otherwise indicated. There's no better way to get a concise executive briefing on what's going on that will affect your company's bottom line. It's also an opportunity to make your views known as these committees develop plans to meet members' business needs. Join your fellow members as NGFA committees develop strategies on issues important to your business in the year ahead.

12:30 - 1:30 p.m.

Country Elevator Committee Cypress

Presiding:

Jim Black, Committee Chair
General Manager, Maplehurst Farms
Rochelle, Ill.

AGENDA TOPICS:

- Update on MF Global Bankruptcy
- 2012 Farm Bill Priorities
- Changes in Staffing at USDA Warehouse Division
- Funding Prospects for Federal Grain Warehouse Licensing Program and Uniform Grain and Rice Storage Agreement Contract

1 - 3 p.m.

**Trade Rules Committee
Live Oak**

Presiding:

James W. Keistler, *Committee Chair*
Merchandising Manager
Twomey Co., Smithshire, Ill.

AGENDA TOPICS:

- E-Commerce Update to Trade Rules
- “Day Session” – NGFA Grain Trade Rule 30(F), etc.
- Trade Rules for Trucking
- Secondary Rail Freight Trading Rules Status Report
- Opening of the Mid-Mississippi River

**Trade and Agricultural Policy Committee
Drayton**

Presiding:

Joe Kapraun, *Committee Chair*
Manager, Grain Division, GROWMARK Inc.
Bloomington, Ill.

AGENDA TOPICS:

- Farm Bill: Manuvering Policy during Election Year
- Conservation Reserve Program: Preliminary Foundation Research Project's Findings and Potential Policy Reforms
- Trade: Transpacific Partnership Negotiations
- WTO Implications in Farm Bill

MF Global Open Forum

**Risk Management Committee;
Finance and Administration Committee
Willow**

Presiding:

Matt Bruns, *Risk Management Committee Chair*
Vice President, Corn Processing
Archer Daniels Midland Co.
Decatur, Ill.

John Heck, *Finance and Administration
Committee Chair*
Vice President, The Scoular Co.
Omaha, Neb.

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MF Global Panel Discussion

Featured Panelists:

George Angelich
Arent Fox LLP, New York, N.Y.

Lori O'Flaherty
CoBank, Denver, Colo.

Tim Andriesen
CME Group, Chicago, Ill.



GEORGE ANGELICH



LORI O'FLAHERTY



TIM ANDRIESEN

**Rail Shipper/Receiver Committee (Closed)
Colleton**

Presiding:

Dan Mack, *Committee Chair*
Vice President, Transportation
and Terminal Operations
CHS Inc., St. Paul, Minn.

1:30 - 3 p.m.

**Workshop on Complying
with Food Safety Modernization Act
Magnolia**

*(Hosted by the Country Elevator Committee, Feed
Legislative and Regulatory Affairs Committee, and
Feed Manufacturing and Technology Committee)*

Moderator:

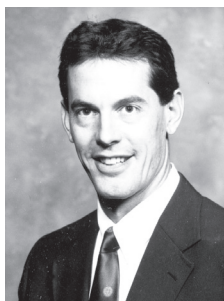
Jarvis Haugeberg, *Committee Chair*,
Feed Legislative and Regulatory Affairs Committee
General Manager, DakotaLand Feeds LLC
Huron, S.D.

(Continued on page 18)

Discussants:

David Fairfield, Director of Feed Services
National Grain and Feed Association
Atlantic, Iowa

Matt Frederking, Director
Regulatory Affairs and Operations
Ralco Nutrition Inc., Marshall, Minn.



DAVE FAIRFIELD



MATT FREDERKING

3:30 - 5:15 p.m.

Joint Meeting

**Biofuels and Co-Products Committee;
Feed Legislative and Regulatory Affairs
Committee;
Feed Manufacturing and Technology
Committee
Dogwood**

Presiding:

Jarvis Haugeberg, *Committee Chair*
Feed Legislative and Regulatory Affairs Committee
General Manager, DakotaLand Feeds LLC
Huron, S.D.

Matt Frederking, *Committee Chair*
Feed Manufacturing and Technology Committee
Director, Regulatory Affairs and Operations
Ralco Nutrition Inc., Marshall, Minn.

AGENDA TOPICS:

- Status of FDA's Implementation of Food/Feed Safety Law

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- Hazard Analysis and Preventive Controls
- Foreign Supplier Verification Program
- Accredited Third-Party Certification Programs
- Records Access
- Food Safety Preventive Control Alliance Activities
- Outcomes from Codex Ad Hoc Animal Feed Task Force Meeting
- Update on Global Food Safety Initiative for Animal Feed Safety Programs
- Planning for October NGFA-PFI Feed/Pet Food Joint Conference

**Biotechnology Committee
2H Suite**

Presiding:

Jim Stitzlein, *Committee Chair*
Manager, Marketing Development
CGB Enterprises
Chesterfield, Mo.

AGENDA TOPICS:

- Consideration of MOU on Improving Communications throughout the Value Chain on Biotechnology and Trade Issues
- Review of Revised NGFA Biotechnology Policy
- Other Biotechnology Issues

Joint Meeting

**Risk Management Committee;
Finance and Administration Committee
Willow**

Presiding:

Matt Bruns, *Risk Management Committee Chair*
Vice President, Corn Processing Department
Archer Daniels Midland Company
Decatur, Ill.

John Heck, *Finance and Administration
Committee Chair*
Vice President, The Scoular Company
Omaha, Neb.

AGENDA TOPICS:

- Update on CFTC Implementation of Dodd-Frank Financial Regulatory Reform Law
- Initial Recommendations of NGFA MF Global Task Force

(Continued on page 20)

Rail Open Forum

3:30 - 5:15 p.m.

Magnolia

(Hosted by Rail Shipper/Receiver Committee)

Presiding:

Dan Mack, *Committee Chair*

Vice President, Transportation
and Terminal Operations
CHS Inc., St. Paul, Minn.

**"Impact of Increased Gas and Crude Oil
Production on Rail Demand"**

Featured Panelists:

Lynn Hiser, Vice President, Logistics
Fairmount Minerals, Wedron, Ill.

Paul F. Titterton, CFA

Vice President and Group Executive
Fleet Management, Marketing
and Government Affairs
GATX Corporation, Chicago, Ill.



LYNN HISER



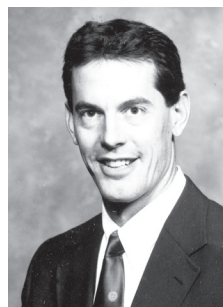
PAUL TITTERTON

**"Food Safety Modernization Act/
Food Safety Impact on Rail Transportation"**

Featured Panelists:

David Fairfield, Director of Feed Services
National Grain and Feed Association
Atlantic, Iowa

Dan Mack, Vice President
Transportation and Terminal Operations
CHS Inc., St. Paul, Minn.



DAVE FAIRFIELD



DAN MACK

**New Member/
First-Time Attendee
Reception**

(By Invitation Only)

5:30 - 6 p.m.

Flag Pole Terrace

(If inclement weather, 2L Suite)

Sponsored by West Plains Co., Kansas City, Mo.

CoBank Gala

Welcome Reception

6 - 7:30 p.m.

Riviera Complex

(Located across from King St. exit of hotel)

Sponsored by CoBank, Denver, Colo.

NGFA Convention Program-At-A-Glance

SUNDAY March 18	SUNDAY March 18 (Cont'd)	MONDAY March 19	MONDAY March 19 (Cont'd)	TUESDAY March 20 (Cont'd)
Convention Registration 8:30 a.m. - 6 p.m. <i>Conference Lounge</i>	Open Committee Meetings All Convention Attendees Encouraged to Participate! -- 3:30 - 5:15 p.m. -- Biofuels and Co-Products Committee; Feed Legislative/ Regulatory Affairs Committee; Feed Manufacturing and Technology Committee <i>Dogwood</i> Biotechnology Committee <i>2H Suite</i> Risk Management Committee; Finance and Administration Committee <i>Willow</i>	Convention Registration 6:30 a.m. - Noon <i>Conference Lounge</i> Ag Village 6:30 - 8 a.m.; 9:20 - 9:45 a.m.; 11:30 a.m. - 12:30 p.m. <i>Grand Hall</i> Idea-Exchange Breakfast 6:30 - 8 a.m. <i>Cypress/Dogwood/Live Oak</i> Grain and Feed PAC Breakfast 7 - 8 a.m. <i>Jenkins/King Charles</i> Open Committee Meeting All Convention Attendees Encouraged to Participate! -- 7 - 8 a.m. -- Rail Arbitration Rules Committee <i>Colleton</i> Spouse Breakfast/Program 9 - 11:30 a.m. <i>The Pavilion</i> Grand Opening Session 8 - 11:30 a.m. <i>Magnolia/Willow</i> <i>"Ag Policy and Other Priorities for 2012 Congress"</i> Hon. Sen. Debbie Stabenow chair, Senate Ag Committee <i>"TBD"</i> James Young Union Pacific Railway MEMBERSHIP AWARDS <i>"Economic Outlook for 2012"</i> Terry Barr CoBank <i>"Regulatory Overreach – Meeting the Challenge!"</i> Marc Freedman U.S. Chamber of Commerce	National Grain and Feed Foundation Golf Tournament 11:45 a.m.- 6 p.m. TOUR <i>[RSVP and separate fee required; depart from the Bell Stand entrance of the Hotel Lobby]</i> Boone Hall Plantation: 1 - 5 p.m. Bunge North America Reception 6:30 - 7:30 p.m. <i>Grand Ballroom (All convention registrants invited)</i> TUESDAY March 20 Convention Registration 6:30 a.m. - Noon <i>Conference Lounge</i> Ag Village 6:30 - 8 a.m., 9:30 - 9:50 a.m. Noon - 1 p.m. <i>Grand Hall</i> Idea-Exchange Breakfast 6:30 - 8 a.m. <i>Cypress/Dogwood/Live Oak</i> Open Committee Meetings All Convention Attendees Encouraged to Participate! -- 7 - 8 a.m. -- Joint Agroterrorism/Facility Security Committee <i>Colleton</i> Arbitration Appeals Panel <i>(Closed) Edmunds</i> Membership and Marketing Committee <i>Beauregard</i> Waterborne Commerce Committee <i>Ashley/Cooper</i> Grand Opening Session 8:15 a.m. - Noon	<i>Magnolia/Willow</i> ANNUAL BUSINESS MEETING <i>"Keynote Address"</i> Soren Schroder Bunge North America Inc. <i>"FDA's Implementation of Food Safety Modernization Act"</i> Michael Taylor U.S. Food and Drug Administration <i>"Chairman's Address"</i> Hal Reed The Andersons Inc. INDUSTRY RECOGNITION <ul style="list-style-type: none"> Retiring Members of Board of Directors 2011-12 Arbitrators Special Industry Recognitions <i>"Mitigating Safety and Health Risks in 2012"</i> Eric Conn Epstein Becker Green Grain and Feed PAC Committee <i>(Closed)</i> Noon - 1 p.m. <i>Riley Boardroom</i> Board of Directors Meeting <i>(Closed)</i> Noon - 12:45 p.m. Luncheon: <i>The Pavilion</i> 1 - 3:30 p.m. Meeting: <i>Riviera Ballroom</i> Executive Committee Meeting <i>(Closed)</i> 3:30 - 4 p.m. <i>Jenkins/King Charles</i> TOURS <i>[RSVP and separate fee required; depart from the Bell Stand entrance of the Hotel Lobby]</i> Fort Sumter/Citadel: 1 - 5 p.m. Historic Charleston Carriage Ride: 1 - 5 p.m. Banquet & Entertainment 6:30 - 10 p.m. <i>Gibbes Museum of Art</i>
Executive Committee Meeting <i>(Closed)</i> 10 a.m. - Noon <i>Drayton</i> Ag Village 10 a.m. - 6 p.m. <i>Grand Hall</i> Past NGFA Presidents'/ Chairmen's Luncheon <i>(By Invitation Only)</i> Noon - 1:30 p.m. <i>Ashley/Cooper</i>	-- 3:30 - 5:15 p.m. -- Rail Open Forum <i>Magnolia</i> <i>"Impact of Increased Gas and Crude Oil Production on Rail Demand"</i> Lynn Hiser Fairmount Minerals Paul Titterton GATX Corp. <i>"Food Safety Modernization Act – Impact on Rail Transportation"</i> David Fairfield NGFA Dan Mack CHS Inc. New Member/First-Time Attendee Reception <i>(By Invitation)</i> 5:30 - 6 p.m. <i>Flag Pole Terrace</i> CoBank Welcome Reception 6 - 7:30 p.m. <i>Riviera Complex</i>	Open Committee Meetings All Convention Attendees Encouraged to Participate! -- 12:30 - 1:30 p.m. -- Country Elevator Committee <i>Cypress</i> -- 1 - 3 p.m. -- Trade Rules Committee <i>Live Oak</i> Trade/Agricultural Policy Committee <i>Drayton</i> Risk Management Committee; Finance and Administration Committee <i>Willow</i> MF Global Open Forum George Angelich Arent Fox Lori O'Flaherty CoBank Rail Shipper/Receiver Committee <i>(Closed)</i> <i>Colleton</i> -- 1:30 - 3 p.m. -- Workshop on Complying with Food Safety Modernization Act <i>Magnolia</i> David Fairfield NGFA Matt Frederking Ralco Nutrition Inc.	Convention Registration 6:30 a.m. - Noon <i>Conference Lounge</i> Ag Village 6:30 - 8 a.m., 9:30 - 9:50 a.m. Noon - 1 p.m. <i>Grand Hall</i> Idea-Exchange Breakfast 6:30 - 8 a.m. <i>Cypress/Dogwood/Live Oak</i> Open Committee Meetings All Convention Attendees Encouraged to Participate! -- 7 - 8 a.m. -- Joint Agroterrorism/Facility Security Committee <i>Colleton</i> Arbitration Appeals Panel <i>(Closed)</i> <i>Edmunds</i> Membership and Marketing Committee <i>Beauregard</i> Waterborne Commerce Committee <i>Ashley/Cooper</i> Grand Opening Session 8:15 a.m. - Noon	<i>Magnolia/Willow</i> ANNUAL BUSINESS MEETING <i>"Keynote Address"</i> Soren Schroder Bunge North America Inc. <i>"FDA's Implementation of Food Safety Modernization Act"</i> Michael Taylor U.S. Food and Drug Administration <i>"Chairman's Address"</i> Hal Reed The Andersons Inc. INDUSTRY RECOGNITION <ul style="list-style-type: none"> Retiring Members of Board of Directors 2011-12 Arbitrators Special Industry Recognitions <i>"Mitigating Safety and Health Risks in 2012"</i> Eric Conn Epstein Becker Green Grain and Feed PAC Committee <i>(Closed)</i> Noon - 1 p.m. <i>Riley Boardroom</i> Board of Directors Meeting <i>(Closed)</i> Noon - 12:45 p.m. Luncheon: <i>The Pavilion</i> 1 - 3:30 p.m. Meeting: <i>Riviera Ballroom</i> Executive Committee Meeting <i>(Closed)</i> 3:30 - 4 p.m. <i>Jenkins/King Charles</i> TOURS <i>[RSVP and separate fee required; depart from the Bell Stand entrance of the Hotel Lobby]</i> Fort Sumter/Citadel: 1 - 5 p.m. Historic Charleston Carriage Ride: 1 - 5 p.m. Banquet & Entertainment 6:30 - 10 p.m. <i>Gibbes Museum of Art</i>

7 - 8 a.m.

Convention Registration

6:30 a.m. - Noon, Conference Lounge

Ag Village

6:30 - 8 a.m., 9:20 - 9:45 a.m. (*during program break*); 11:30 a.m. - 12:30 p.m.
Grand Hall

[Exhibitors: DTN/The Progressive Farmer, Omaha, Neb.; Miner Enterprises, Geneva, Ill.; NAB Automation Inc., Cape Girardeau, Mo.; Neogen Corp., Lansing, Mich.; Port of Stockton, Stockton, Calif.; Sioux Steel, Sioux Falls, S.D.]

Idea-Exchange Breakfast

6:30 - 8 a.m., Cypress/Dogwood/Live Oak
(Sponsored by Archer Daniels Midland Co., Decatur, Ill.)

Grain and Feed PAC Breakfast

7 - 8 a.m., Jenkins/King Charles

Open Committee Meetings

All Convention Attendees Encouraged to Participate!

The following NGFA committees will conduct work sessions to discuss and develop strategies on critical issues facing the industry in the year ahead. These meetings are open unless otherwise indicated. There's no better way to get a concise executive briefing on what's going on that will affect your company's bottom line. It's also an opportunity to make your views known as these committees develop plans to meet members' business needs. Join your fellow members as NGFA committees develop strategies on issues important to your business in the year ahead.

Rail Arbitration Rules Committee Colleton

Presiding:

Kyle Hancock, *Committee Chair*
Vice President, Industrial and Agricultural
Products
CSX Transportation Co., Jacksonville, Fla.

AGENDA TOPICS:

- Overview Report on NGFA Arbitration System
- Claims Subject to NGFA Rail Arbitration

Spouse Breakfast/Program

9 - 11:30 a.m., The Pavilion
(Sponsored by CIT Rail, Chicago, Ill.)
[See page 11 for details]

Grand Opening Session

8 - 11:30 a.m., Magnolia/Willow

Presiding:

Hal Reed, *Chairman*
National Grain and Feed Association
Chief Operating Officer
The Andersons Inc., Maumee, Ohio

"Agricultural Policy and Other Priorities for Congress in 2012"

Featured Speaker:

Hon. Debbie Stabenow, D-Mich.
Chairwoman, Senate Agriculture Committee
Washington, D.C.



HON. DEBBIE STABENOW

(Continued on page 26)

"Agricultural, "

Featured Speaker:

John Koraleski, Acting President
and Chief Executive Officer
Union Pacific Railroad, Omaha, Neb.



JOHN KORALESKI

Break: 9:20 - 9:45 a.m.

(Coffee service sponsored by Monsanto Co. St. Louis, Mo.)

Grand Opening Session Reconvenes

9:45 a.m., Magnolia/Willow

Presiding:

Tom Coyle, *Immediate Past Chairman*
National Grain and Feed Association
General Manager, Nidera U.S. LLC, Chicago, Ill.

MEMBERSHIP AWARDS CEREMONY

Master of Ceremony:

Mark Avery, *Chair*
Membership and Marketing Committee
Publisher, Grain Journal, Decatur, Ill.

(Continued on page 27)

"NGFA – 116 Years and Going Strong!"

Featured Remarks:

Kendell W. Keith
NGFA President (1987-2012)
Alexandria, Va.



KENDELL KEITH

"Economic Outlook for 2012"

Featured Speaker:

Terry Barr
Director, Knowledge Exchange Group
CoBank, Denver, Colo.



TERRY BARR

(Continued on page 28)

"Regulatory Overreach – Meeting the Challenge!"

Featured Speaker:

Marc Freedman

Executive Director, Labor Law Policy

U.S. Chamber of Commerce, Washington, D.C.



MARC FREEDMAN

Recess for Afternoon

11:30 a.m.

Afternoon Open for Activities

11:30 a.m. - 5 p.m.

National Grain and Feed

Foundation Golf Tournament

11:45 a.m. - 6 p.m., Patriots Point Links

(Sole bus departs at 11:45 a.m. from the Bell Stand Entrance of the hotel lobby.)

[See page 43 for list of sponsors of the NGFF Classic Golf Tournament]

Boone Hall Plantation Tour

1 - 5 p.m.

[RSVP and separate fee required; buses depart at 1 p.m. from the Bell Stand Entrance of the hotel lobby.]

Bunge North America Inc. Reception

6:30 - 7:30 p.m., Grand Ballroom

[All convention registrants invited]

Evening Open for Private Receptions and Dinners

(Continued on page 29)

Convention Registration

6:30 a.m. - Noon, Conference Lounge

Ag Village

6:30–8 a.m., 9:30–9:50 a.m. *[during program break];*

Noon - 1 p.m., Grand Hall

[Exhibitors: DTN/The Progressive Farmer, Omaha, Neb.; Miner Enterprises, Geneva, Ill.; NAB Automation Inc., Cape Girardeau, Mo.; Neogen Corp., Lansing, Mich.; Port of Stockton, Stockton, Calif.; Sioux Steel, Sioux Falls, S.D.]

Idea-Exchange Breakfast

6:30 - 8 a.m., Cypress/Dogwood/Live Oak

(Sponsored by Cargill Inc., Minneapolis, Minn.)

7 - 8 a.m.

Arbitration Appeals Panel

(Closed; Panel Members Only)

Edmunds

Presiding:

Roger Krueger, *Committee Chair*

Vice President, Grain

South Dakota Wheat Growers Association

Aberdeen, S.D.

Joint Agroterrorism/Facility Security

Committee

Colleton

Presiding:

Judy Fadden, *Committee Chair*

Global Security Manager, U.S. Operations

General Mills Inc., Minneapolis, Minn.

AGENDA TOPICS:

- Update on FDA Implementation of Food Defense Requirements of FSMA
- National Strategy for Global Supply Chain Security
- Other Facility Security Policy Issues

(Continued on page 30)

Membership and Marketing Committee
Beauregard

Presiding:

Mark Avery, *Committee Chair*
Publisher, *Grain Journal*, Decatur, Ill.

AGENDA TOPICS:

- Membership Recruiting Results for 2011-12
- Review of Dues/Non-Dues Revenue Programs
- Use of Social Media to Market NGFA

Waterborne Commerce Committee
Ashley/Cooper

Presiding:

Laurie Hiler, *Committee Chair*
Manager/Owner, Seneca Transportation, LLC
Creve Coeur, Mo.

AGENDA TOPICS:

- Inland Waterways Trust Fund
- Harbor Maintenance Trust Fund
- Inland Waterways Dredging
- EPA Vessel Discharge Regulations

General Industry Session

8:15 a.m. - Noon, Magnolia/Willow

Annual Business Meeting

Presiding:

Hal Reed, *Chairman*
National Grain and Feed Association
Chief Operating Officer
The Andersons Inc., Maumee, Ohio

BUSINESS MEETING AGENDA:

- Election and Appointment of Industry Officers and Directors
- Ratification of Amendments to NGFA Trade Rules

(Continued on page 31)

General Industry Session Resumes

Presiding:

David Hoogmoed, *First Vice Chairman*
National Grain and Feed Association
Executive Vice President, Land O'Lakes
and Chief Operating Officer, Feed Group
Land O'Lakes Inc., St. Paul, Minn.

"Keynote Address"

Featured Speaker:

Soren W. Schroder
President and Chief Executive Officer
Bunge North America Inc., St. Louis, Mo.



SOREN SCHRODER

**"FDA's Implementation of Food Safety
Modernization Act – Implications for Grain, Feed
and Trade"**

Featured Speaker:

Michael Taylor
Deputy Commissioner for Foods
U.S. Food and Drug Administration
Rockville, Md.



MICHAEL TAYLOR

Break: 10 - 10:20 a.m.

(Coffee service co-sponsored by Arizona Grain Inc. and Attebury Grain LLC)

Grand Opening Session Reconvenes

10:20 a.m., Magnolia/Willow

Presiding:

Bailey Ragan, *Second Vice Chairman*
National Grain and Feed Association
Vice President, Bunge Grain, Fertilizer and Biofuels
Bunge North America, St. Louis, Mo.

“?”

Featured Speaker:

Hal Reed, *Chairman*
National Grain and Feed Association
President, Grain and Ethanol Group
The Andersons Inc., Maumee, Ohio



HAL REED

INDUSTRY RECOGNITION

- Retiring Members of Board of Directors
- 2011-12 Arbitrators
- Special Industry Recognitions

(Continued on page 33)

“Mitigating Safety and Health Risks in 2012 – A Management Perspective”

Featured Speaker:

Eric Conn, Head of OSHA Practice
Epstein Becker Green, Washington, D.C.



ERIC CONN

Adjourn at Noon

12 - 1 p.m.

Grain and Feed PAC Committee

(Closed)

Riley Boardroom

Presiding:

John Fletcher, *Committee Chair*
General Manager
Central Missouri AGRIService LLC
Marshall, Mo.

Board of Directors Meeting

(Closed)

Noon - 12:45 p.m., Luncheon
The Pavilion
1 - 3:30 p.m., Meeting, Riviera Ballroom
(Luncheon sponsored by CME Group)
(Afternoon Refreshments sponsored by Zen-Noh Grain Corp.; CGB Enterprises Inc.)

(Continued on page 34)

Fort Sumter/Citadel Tour

1 - 5 p.m.

[RSVP and separate fee required; buses depart at 1 p.m. from the Bell Stand Entrance of the hotel lobby.]

Historic Charleston Carriage Ride

1 - 5 p.m.

[RSVP and separate fee required; buses depart at 1 p.m. from the Bell Stand Entrance of the hotel lobby.]

Executive Committee Meeting

(Closed)

3:30 - 4 p.m., Jenkins/King Charles

Banquet and Entertainment

Twilight Under the Magnolias

6:30 - 10 p.m.: Gibbes Museum of Art *(Courtesy of Bank of America, Charlotte, N.C.)*

(Cocktail Reception co-sponsored by J.D. Heiskell & Co., SolArc Inc., US Bank, INTL FCStone, and Farm Credit Services of America.)

(Banquet co-sponsored by Zen-noh Grain Corp. and CGB Enterprises; Louis Dreyfus Commodities; The Scoular Co.; Lansing Trade Group; General Mills Inc.; Western Milling LLC; The Andersons Inc.; Union Pacific Railroad; Riceland Foods; Furst-McNess Co.; GROWMARK Inc./MID-CO Commodities; Norman G. Jensen Inc.; and Attebury Grain LLC.

Wine and beverage service co-sponsored by CHS Inc. and ABN AMRO.)

(Entertainment sponsored by Gavilon Grain LLC and First Union Rail, A Wells Fargo Company.)

Evening Schedule:

- ▶ Buffet Dinner: 6:30 - 8 p.m.
- ▶ Dessert and Dancing: 8 - 10 p.m.

ARBITRATORS

The NGFA's Arbitration System provides Association members with a fair, cost-effective and expedient method to resolve trade disputes. And it always is there as a tempering influence in the marketplace to discipline day-to-day trading of grains, feed, feed ingredients and oilseeds. Arbitration panelists, who volunteer their time, are selected carefully for each case based upon their expertise.

With appreciation, the NGFA gratefully recognizes the following members who served as arbitrators or on an Arbitration Appeals panel during an extremely busy year since the 2011 convention, and whose cases have been completed.

- ▶ **John Aeschliman**, Grainland Cooperative, El Paso, IL
- ▶ **William Ahlbrecht**, Ag Partners Co-op, Goodhue, MN
- ▶ **John Augspurger**, DeBruce Feed Ingredients, Kansas City, MO
- ▶ **Bruce Bastert**, Ludlow Cooperative Elevator Co., Ludlow, IL
- ▶ **Doug Biswell**, Farmers Cooperative Association, Manhattan, KS
- ▶ **Chris Breedlove**, Willacy Co-op, Raymondville, TX
- ▶ **Scott Bunz**, Gavilon Grain LLC, Omaha, NE
- ▶ **Sharon Clark**, Perdue AgriBusiness Inc., Salisbury, MD
- ▶ **Tod Clark**, Farmers Cooperative Elevator Company, Hemingford, NE
- ▶ **Dan DeRouchey**, Berthold Farmers Elevator LLC, Berthold, ND
- ▶ **Mark Huston**, Louis Dreyfus Commodities, Kansas City, MO
- ▶ **Kyle Jeworski**, Viterra, Regina, SK
- ▶ **Joe Kapraun**, Growmark Inc., Bloomington, IL
- ▶ **Joel Karlin**, Western Milling, LLC, Goshen, CA
- ▶ **Paul Katovich**, Central Washington Grain Growers Inc., Waterville, WA
- ▶ **Dean Kohlmeier**, StateLine Cooperative, Burt, IA
- ▶ **Jay Kroese**, Cargill Inc., Minneapolis, MN
- ▶ **Todd Lafferty**, Wheeler Bros. Grain Co., Watonga, OK
- ▶ **Ryan McKnight**, Linear Grain Inc., Carman, MB
- ▶ **Tim McNulty**, CSX Transportation Co., Jacksonville, FL

(CONTINUED ON PAGE 36)

ARBITRATORS (CONT'D)

- ▶ **David Reiff**, Reiff Grain & Feed Inc., Fairfield, IA
- ▶ **Carl Schwinke**, Siemer Milling Company, Teutopolis, IL
- ▶ **Jack Smit**, Great Lakes Agri Corp., Ingersole, ON
- ▶ **Kevin Thompson**, The Scoular Co., Preston, ID
- ▶ **Charlie Threlkeld**, CGB Enterprises Inc., Mandeville, LA
- ▶ **Dan Treinen**, Columbia Grain, Great Falls, MT
- ▶ **Dan Wegner**, United Wisconsin Grain Producers LLC, Friesland, WI

RETIRING BOARD OF DIRECTORS MEMBERS

The NGFA's Board of Directors is comprised of the Association's four industry officers, 45 directors elected by the membership, as well as directors appointed by affiliated State and Regional Grain and Feed Associations. Board members — as stipulated by the NGFA's Bylaws — may be elected to no more than two consecutive three-year terms. The following Board members are retiring this year and are acknowledged with deep appreciation for their outstanding service.

- ▶ **Rick Browne**, CHS, Inver Grove Heights, MN
- ▶ **Rick Calhoun**, Cargill Inc., Minneapolis, MN
- ▶ **Craig Huss**, Archer Daniels Midland Co., Decatur, IL
- ▶ **Scott McWilliams**, Bartlett Grain Co., L.P., Kansas City, MO
- ▶ **Scott Mills**, Lansing Trade Group LLC, Overland Park, KS
- ▶ **Craig Twomey**, CGB Enterprises Inc., Smithshire, IL



OFFICERS

Chairman: **Hal Reed**
First Vice Chairman: **David Hoogmoed**
Second Vice Chairman: **Bailey Ragan**
Acting President: **Randy Gordon**

EXECUTIVE COMMITTEE

Gary Beachner	Parsons, KS
Rick Calhoun	Minneapolis, MN
Sharon Clark	Salisbury, MD
Thomas Coyle	Chicago, IL
Paul DeBruce	Kansas City, MO
Geoff Finch	Rheems, PA
David Geers	Lansing, MI
John Heck	Omaha, NE
David Hoogmoed	St. Paul, MN
Craig Huss	Decatur, IL
Roger Krueger	Aberdeen, SD
Steven Nail	Greenville, MS
Bailey Ragan	St. Louis, MO
Hal Reed	Maumee, OH
Benjamin Smith	Amarillo, TX
Eric Wilkey	Casa Grande, AZ

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Thomas Coyle	Chicago, IL
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Paul DeBruce	Kansas City, MO
Ray Defenbaugh	West Burlington, IA

(CONTINUED ON PAGE 38)

BOARD OF DIRECTORS (CONT'D)

Dan DeRouchey Berthold, ND
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Randy Fardelmann..... Salisbury, MD
Mark Fedje..... Minneapolis, MN
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David Hoogmoed..... St. Paul, MN
Craig Huss..... Decatur, IL
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Jack Smit..... London, ON
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Craig Twomey..... Smithshire, IL
Will Waters..... Charlotte, NC
Kevin Whitehall Marlin, WA
Eric Wilkey Casa Grande, AZ
Randall Wuttke..... Darien, WI

COMMITTEE CHAIRS

AGROTERRORISM/FACILITY SECURITY

Judy Fadden, General Mills Inc., Minneapolis, MN

ARBITRATION APPEALS PANEL

Roger Krueger, South Dakota Wheat Growers Association, Aberdeen, SD

BIOFUELS AND CO-PRODUCTS

Matthew Gibson, Lifeline Foods LLC, St. Joseph, MO

BIOTECHNOLOGY

James Stitzlein, CGB Enterprises Inc., Chesterfield, MO

COUNTRY ELEVATOR

James Black, Maplehurst Farms, Rochelle, IL

EXECUTIVE

Thomas Coyle, Nidera US LLC, Chicago, IL

FEED LEGISLATIVE AND REGULATORY AFFAIRS

Jarvis Haugeberg, DakotaLand Feeds LLC, Huron, SD

FEED MANUFACTURING AND TECHNOLOGY

Matt Frederking, Ralco Nutrition Inc., Marshall, MN

FINANCE AND ADMINISTRATION

John Heck, The Scoular Co., Omaha, NE

GRAIN GRADES AND WEIGHTS

Timothy Paurus, CHS Inc., St. Paul, MN

LEGAL COUNCIL

Joan Maclin Esq., The Scoular Co., Minneapolis, MN

MEMBERSHIP AND MARKETING

Mark Avery, Grain Journal, Decatur, IL

RAIL ARBITRATION RULES

Kyle Hancock, CSX Transportation Co., Jacksonville, FL

RAIL SHIPPER/RECEIVER

Dan Mack, CHS Inc., St. Paul, MN

RISK MANAGEMENT

Matt Bruns, Archer Daniels Midland Co., Decatur, IL

SAFETY, HEALTH AND ENVIRONMENTAL QUALITY

Paul Luther, Land O'Lakes Purina Feed LLC, St. Louis, MO

TRADE/AGRICULTURE POLICY

Joe Kapraun, GROWMARK Inc., Bloomington, IL

TRADE RULES

James Keistler, CGB Twomey Group, Smithshire, IL

WATERBORNE COMMERCE

Laurie Hiler, CGB Enterprises Inc., Mandeville, LA





STAFF

**Acting President and
Vice President, Communications
and Government Relations:**
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Todd E. Kemp

General Counsel/NGFA Secretary:
Charlie Delacruz

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Beth Elliott

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David A. Fairfield

Director of Safety and Regulatory Affairs:
Jess McCluer

Director of Public Policy Relations:
Ryan Bennett

Financial Administrator/Desktop Publisher:
Tamela Elliott

Manager of Meetings and Event Marketing:
Rebecca Grubbs

Manager of Arbitration/Mediation Services:
Lee Anne Steinberg

Manager, Member Services:
Faith Silvers

Mailroom/Supplies Manager:
Jacqueline Congress

Executive Administrative Assistant:
Faith Moore

Thank You Convention Sponsors!

The NGFA expresses deep gratitude to these companies for their generous sponsorship of events at the 116th annual convention.

Convention Event Sponsors

CONVENTION PLATINUM SPONSORS:

CoBank Inc., Denver, Colo.
CME Group, Chicago, Ill.

CONVENTION PROGRAM BOOKLET: (co-sponsors)

Advance Trading Inc., Bloomington, Ill.
Perdue AgriBusiness Inc., Salisbury, Md.

CHAIRMAN'S RECEPTION, SATURDAY, MARCH 17:
Nidera US LLC, Stamford, Conn.

REGISTRATION AREA REFRESHMENTS, SUNDAY, MARCH 18:
The Andersons Inc., Maumee, Ohio

PAST PRESIDENTS'/CHAIRMEN'S LUNCH, SUNDAY, MARCH 18:
West Plains Co., Kansas City, Mo.

NEW-MEMBER/FIRST-TIME ATTENDEE RECEPTION, SUNDAY, MARCH 18:
West Plains Co., Kansas City, Mo.

COBANK WELCOME RECEPTION, SUNDAY, MARCH 18:
CoBank, Denver, Colo.

CONTINENTAL BREAKFAST, MONDAY, MARCH 19:
Archer Daniels Midland Co., Decatur, Ill.

SPOUSE/GUEST BREAKFAST, MONDAY, MARCH 19:
CIT Rail, Chicago, Ill.

MORNING COFFEE SERVICE, MONDAY, MARCH 19:
Monsanto Co., St. Louis, Mo.

CONTINENTAL BREAKFAST, TUESDAY, MARCH 20:
Cargill Inc., Minneapolis, Minn.

MORNING COFFEE SERVICE, TUESDAY, MARCH 20:
Arizona Grain Inc., Casa Grande, Ariz.
Attebury Grain LLC, Amarillo, Texas

BOARD OF DIRECTORS LUNCH, TUESDAY, MARCH 20:
CME Group, Chicago, Ill.

BOARD OF DIRECTORS AFTERNOON REFRESHMENTS
TUESDAY, MARCH 20:
Zen-noh Grain Corp. & CGB Enterprises, Mandeville, La.

COCKTAIL RECEPTION, TUESDAY, MARCH 20:
J.D. Heiskell & Co., Tulare, Calif.
SolArc Inc., Houston, Texas
USBank, Denver, Colo.
INTL FCStone, West Des Moines, Iowa
Farm Credit Services of America, Omaha, Neb.

WINE/BEVERAGE SERVICE FOR BANQUET, TUESDAY, MARCH 20
(co-sponsors)
CHS Inc., St. Paul, Minn.
ABN AMRO, Chicago, Ill.

BANQUET, TUESDAY, MARCH 20: (co-sponsors)
Zen-noh Grain Corp. & CGB Enterprises, Mandeville, La.
Louis Dreyfus Commodities, Wilton, Conn.
The Scoular Co., Omaha, Neb.
Lansing Trade Group, Overland Park, Kan.
General Mills Inc., Minneapolis, Minn.
Western Milling LLC, Goshen, Calif.
The Andersons Inc., Maumee, Ohio
Union Pacific Railroad Co., Omaha, Neb.
Riceland Foods, Stuttgart, Ark.
GROWMARK Inc./MID-CO Commodities, Bloomington, Ill.
Norman G. Jensen Inc., Minneapolis, Minn.
Attebury Grain LLC, Amarillo, Tex.

BANQUET ENTERTAINMENT, TUESDAY, MARCH 20:
Gavilon Grain LLC, Omaha, Neb.
First Union Rail, A Wells Fargo Company, Rosemont, Ill.

BANQUET VENUE-GIBBES MUSEUM OF ART, TUESDAY, MARCH 20
Bank of America, Charlotte, N.C.

Upcoming Events

2012

NGGFA Safety, Health and Environmental Seminar

- ▶ Aug. 1-2, Westin Crown Center
Kansas City, Mo.

NGFA-PFI Joint Feed-Pet Food Conference

- ▶ Oct. 9 -11, Hyatt Regency St. Louis at the Arch
St. Louis, Mo.

NGFA 41st Annual Country Elevator Conference & Trade Show

- ▶ Dec. 9-11, Hilton Omaha/Century Link Center
Omaha, Neb.

2013

NGFA 117th Annual Convention

- ▶ March 30-April 1, Westin St. Francis
San Francisco, Calif.

NATIONAL GRAIN AND FEED FOUNDATION GOLF TOURNAMENT SPONSORS MONDAY, MARCH 19

Societe Generale, New York, N.Y.
BOX LUNCH

Central States Enterprises, Heathrow, Fl.
Farm Credit Services of America, Omaha, Neb.
BEVERAGE CART 1

Faegre Baker Daniels LLP, Des Moines, Iowa
BEVERAGE CART 2

Northwest Grain Growers Inc., Walla Walla, Wash.
HOLE-IN-ONE CONTEST (\$20,000 CASH PRIZE)

Columbia Grain Inc., Portland, Ore.
LONGEST DRIVE CONTEST (\$200 AMAZON.COM GIFT CARD)

Trinity Rail Group, Chicago Heights, Ill.
CLOSEST-TO-THE-PIN CONTEST (\$200 PRO SHOP GIFT CERTIFICATE)

Columbia Grain Inc., Portland, Ore.
CLOSEST-TO-THE-PIN CONTEST (\$200 AMAZON.COM GIFT CARD)

Union Tank Car Co., Chicago, Ill.
LONGEST PUTT CONTEST (\$200 PRO SHOP GIFT CERTIFICATE)

Norman G. Jensen Inc., Minneapolis, Minn.
BUS TRANSPORTATION

Aero Transportation Products, Independence, Mo.

Central States Enterprises, Heathrow, Fl. (2)

CHS Inc., St. Paul, Minn.

Crowe Horwath LLP, Elkhart, Ind.

First Union Rail, A Wells Fargo Company,
Rosemont, Ill.

GATX Rail, Chicago, Ill. (2)

GE Capital Rail Services, Chicago, Ill.

GROWMARK Inc./MID-CO

Commodities, Bloomington, Ill. (2)

Miner Enterprises, Geneva, Ill.

US Commodities, Minneapolis, Minn.

GOLF TOURNAMENT HOLES



