PROGRAM DECISION STEPS FARM BILL TOOLBOX

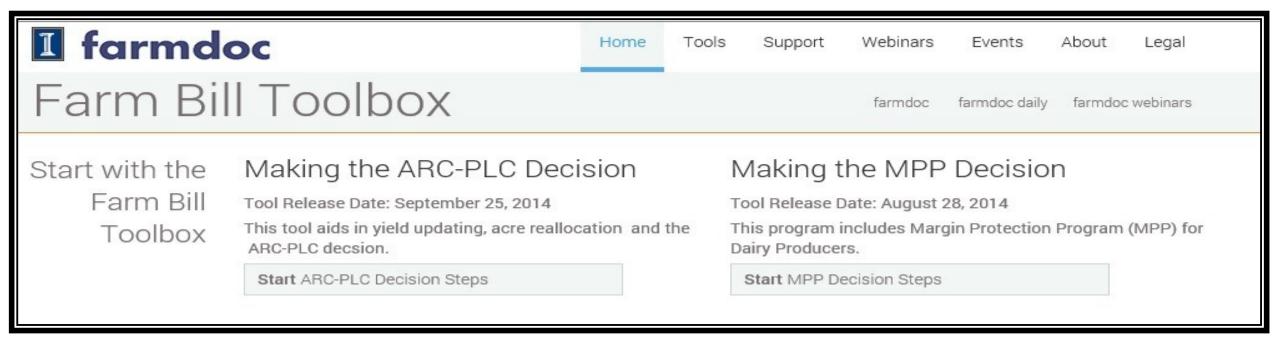
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Development & Outreach Coalition

- University of Illinois
- Watts & Associates
- The Ohio State University
- Michigan State University
- Delaware State University
- University of Arkansas-Pine Bluff
- North Carolina A&T University
- Montana State University





- > Seven steps to help with the decisions required by the 2014 Farm Bill
- > One-stop resource available: http://farmbilltoolbox.farmdoc.illinois.edu
- Or search: "Farm Bill Toolbox"





- 1. Retain or update payment yields (Feb. 27, 2015)
- 2. Retain or reallocate base acres (Feb. 27, 2015)
- 3. Programs: ARC-CO; PLC; ARC-IC (Mar. 31, 2015)

Each decision made by FSA farm; one-time and irrevocable

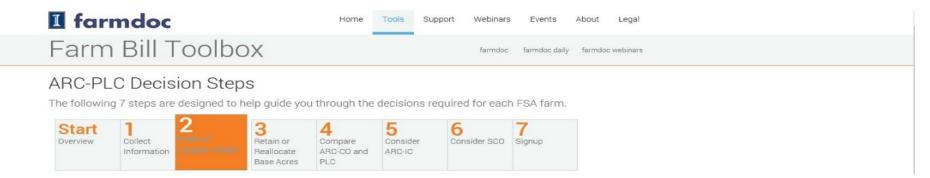


Collect Information.—

✓ FSA Letter from August: existing payment yields and base acres for each FSA farm

- ✓ FSA letter also provides record of acres planted on the FSA farm for 2008 to 2013 crop years
- ✓ Also need crop yield history for 2008 to 2012; crop insurance records will be accepted





Keep or Update Yields.—

- > Keep current payment (CC) yields as listed on FSA letter
- ➤ Update to 90% of the average yields from 2008 to 2012 crop years
- Payment yields only used for PLC; independent of program choice; decision for landowners only





Retain or Reallocate Base Acres.—

- > Keep current base acre distribution as listed on FSA letter
- ➤ Reallocate base to ratio of planted acres for program crops in 2009 to 2012 crop years; FSA letter determines
- ➤ All programs pay on base acres; decision covers all program crops; decision for landowners only



Compare ARC-CO and PLC.—

- Decision for all producers on the farm (not landowners in a cash lease); a crop-by-crop decision
- > ARC-CO: revenue-based assistance using county average yields and national average prices
- > PLC: fixed-price, deficiency payment program when national average price is below statutory reference price



The following 7 steps are designed to help guide you through the decisions required for each FSA farm.

Start Overview

Collect Information

Keep or Update Yields

Retain or Reallocate Base Acres



5

ARC-IC

Consider Consider SCO Signup

OPERATIONAL COMPARISON					
ARC-CO	PLC				
5-year Olympic moving average marketing year average (MYA) price (reference price plug)	Reference price fixed in statute; does not change				
5-year Olympic moving average of county yields (70% of T-yield plug)	Payment yield used to calculate payments; does not change (after update)—no yield coverage provided				
Coverage is from 86% down to 76% of county revenue (i.e. a 10% maximum)	Coverage is for prices below the reference price and down to the loan rate				



The following 7 steps are designed to help guide you through the decisions required for each FSA farm.

Start Overview

Collect Information Update Yields

Retain or Reallocate

Consider ARC-IC

Consider SCO Signup

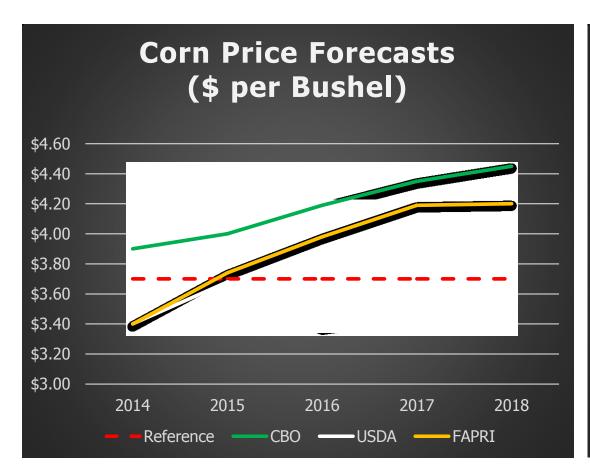
OPERATIONAL COMPARISON: PRICES USED

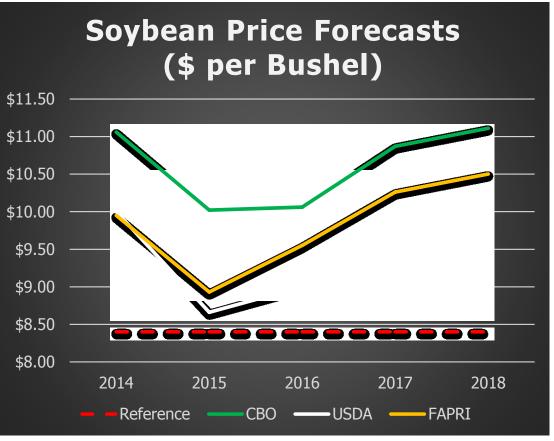
ARC-CO			PLC		
Year	Year MYA Price & 5-year Olympic		Corn	Soybeans	
	Corn	Soybeans			
2009	\$3.55 (\$3.70)	\$9.59			
2010	\$5.18*	\$11.30*			
2011	\$6.22*	\$12.50*	\$3.70	\$8.40	
2012	\$6.89	\$14.40			
2013	<u>\$4.46*</u>	<u>\$13.00*</u>			
Olympic	\$5.29	\$12.27			
(Ref. price	(Ref. price replaces MYA below it)				
(*Used in t	he Olympic calculat	cion)			



The following 7 steps are designed to help guide you through the decisions required for each FSA farm.



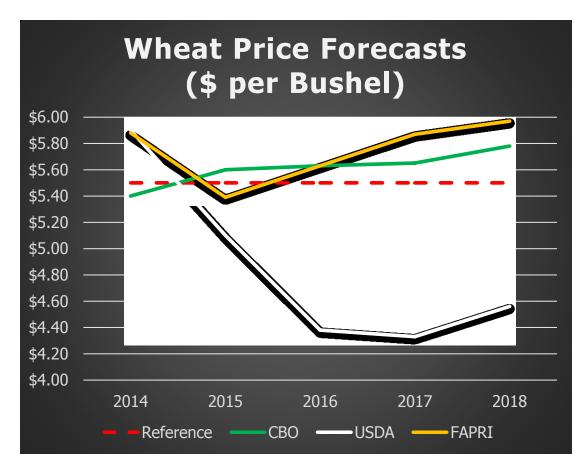


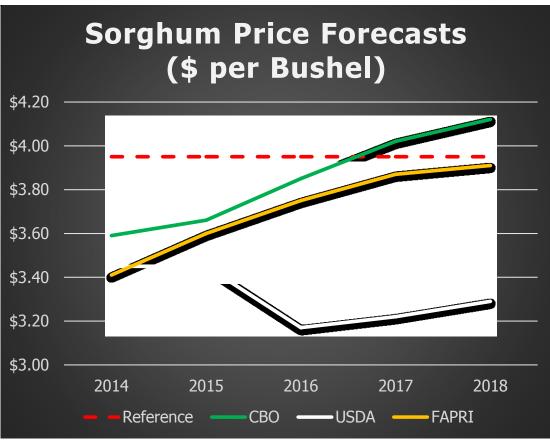




The following 7 steps are designed to help guide you through the decisions required for each FSA farm.

Start Overview	Collect Information	2 Keep or Update Yields	Retain or Reallocate	AHC-CO-and	5 Consider ARC-IC	6 Consider SCO	7 Signup
		opauto Holas	Base Acres	PEE			







Start Overview Collect Information Collect Update Yields Retain or Reallocate Base Acres Consider ARC-IC Consider SCO Tonsider ARC-IC

Compare ARC-CO and PLC.—

- ➤ Much of this decision depends on your price expectations for 2014 through 2018
- > Type of risk coverage factors in as well: ARC-CO for lower prices and yields; PLC for very low prices
- ➤ Other considerations include the 10% maximum payment on ARC-CO and availability of SCO for PLC



The following 7 steps are designed to help guide you through the decisions required for each FSA farm.



Consider ARC-IC.—

- Uses the sum of all program crops on the farm weighted by actual planted acres
- ➤ All farms in the state enrolled in ARC-IC; producer's share

> Payments made on 65% of total base acres for the farm (all program crop base)



The following 7 steps are designed to help guide you through the decisions required for each FSA farm.



Consider ARC-IC.—

- > Add together 5-year Olympic average revenue (farm yield times national MYA prices) for each crop, weighted by planted acres
- > Add together actual revenues (farm yield times national MYA price) and weight by planted acres
- > Guarantee at 86%, max. 10%; pay difference on 65% of total base





Consider Supplemental Coverage Option (SCO).—

- ➤ A Crop Insurance Policy: planted acres, APH and actual yields, RMA prices, premium (65% subsidy)
- ➤ Uses a county-based trigger at 86%; coverage down to underlying COMBO insurance trigger
- Applied to deductible range of your underlying policy; cannot be mixed with ARC-CO or ARC-IC



The following 7 steps are designed to help guide you through the decisions required for each FSA farm.

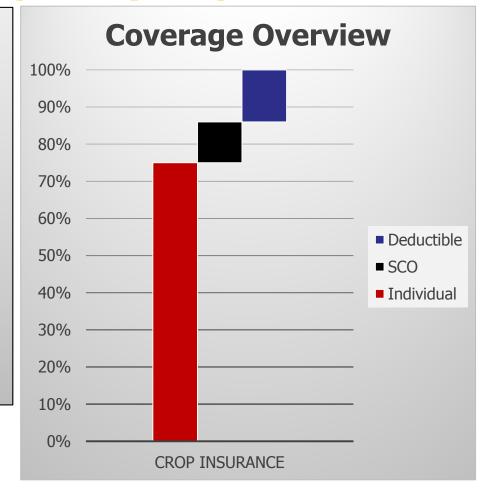
Start Overview	Collect Information	2 Keep or Update Yields	Retain or Reallocate Base Acres	Compare ARC-CO and PLC	5 Consider ARC-IC	6 Consider SCO	7 Signup
			Dase Acres	PLU			

Consider Supplemental Coverage Option (SCO).—

✓ Example with 75% Revenue Protection (RP) individual policy

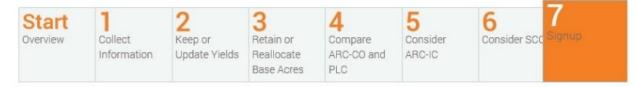
✓ SCO covers 86% down to 75%; county trigger applied to RP deductible

✓ Available in 2015; only those counties RMA has enough data to rate it





The following 7 steps are designed to help guide you through the decisions required for each FSA farm.



Make Your Decisions.—

- ➤ Update Payment Yields (Landowner): February 27, 2015
- > Reallocate Base Acres (Landowner): February 27, 2015
- > Program Election (Producers): March 31, 2015



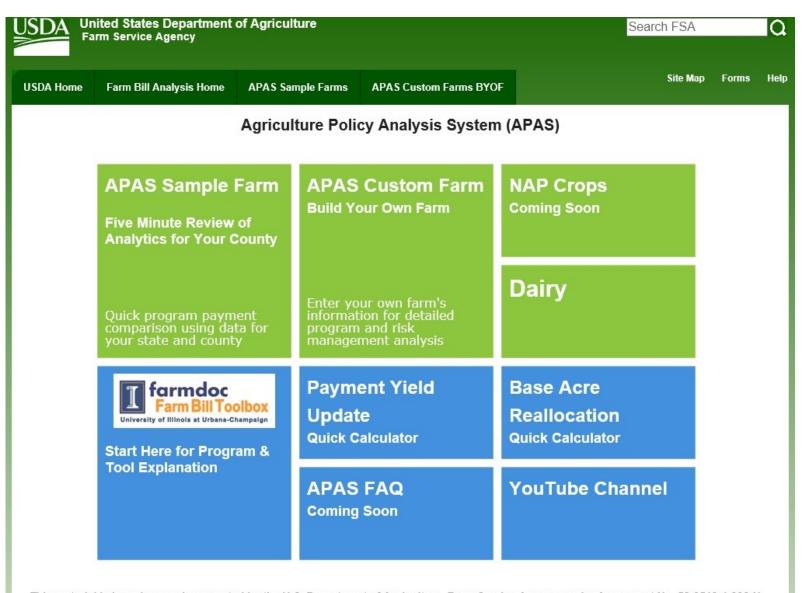
The following 7 steps are designed to help guide you through the decisions required for each FSA farm.



Make Your Decisions.—

- ➤ Agriculture Policy Analysis System (APAS): http://fsa.usapas.com for program payment estimates
- > Farm Bill Toolbox for decision steps, background information, analysis, webinars and more





This material is based on work supported by the U.S. Department of Agriculture, Farm Service Agency, under Agreement No. 58-0510-4-002-N With respect to opinions, findings, conclusions, or recommendations, neither the United States Government nor the University of Illinois nor Watts & Associates makes any warranty, express or implied, or assumes any legal liability or responsibility for the accuracy, completeness, or usefulness of any information, apparatus, product or process disclosed, or represents that its use would not infringe privately owned rights. The information and resources provided here are for educational and informational purposes only. Users bear sole responsibility for decisions affecting program participation and may want to consult other resources.



COMMODITY PROGRAMS

Payment Limits & Eligibility

✓ Payment limit of \$125,000 across all payments (including marketing loan gains & LDP's), separate \$125,000 for peanuts

✓ Single AGI of \$900,000; 'actively engaged in farming' TBD by USDA in rulemaking



2014 Farm Bill

CONSERVATION PROGRAMS



CONSERVATION PROGRAMS

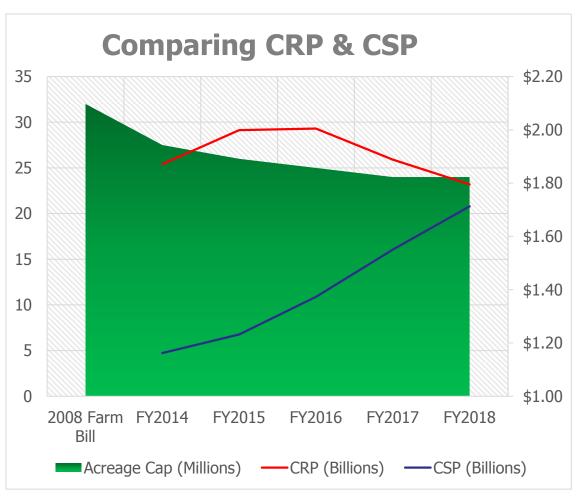
 Witnessing a shift in conservation policy—reserve acreage to working lands conservation

✓ Continues Conservation Stewardship Program (CSP) and Environmental Quality Incentives Program (EQIP)

✓ New Regional Conservation Partnership Program (RCPP), working across programs, multiple farms with private partners



CONSERVATION PROGRAMS: CRP



 Farm Bill steps down acreage enrollment cap for CRP

 CSP continues to grow at 10 million acres per fiscal year



CONSERVATION

Conservation Compliance

✓ Continues Highly Erodible Land (HEL) and wetlands compliance for all Title I (Commodities) and Title II (Conservation) program eligibility

✓ New provisions attaching compliance to crop insurance premium assistance eligibility—forward looking only



2014 Farm Bill

OTHER PROGRAMS OF NOTE



OTHER PROGRAMS OF NOTE

Agricultural Market Development

✓ Continues Market Access Program and Foreign Market Development Cooperator Program at existing funding levels

✓ Export Credit Guarantee Program (GSM-102) capped at \$5.5 billion each year to settle Brazil WTO cotton dispute



OTHER PROGRAMS OF NOTE

Renewable Energy Programs

✓ Continues Rural Energy for America Program (REAP) at \$500m;

✓ Also continues Biomass Crop Assistance Program (BCAP) at \$125m; Biorefinery Assistance at \$200m



QUESTIONS?

Thank you,

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