Quality Management of the 2013 Crop

St. Louis NGFA 2013

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The Andersons Inc.

The Andersons, Inc

Where we operate



- Grain Group operate more than 30 facilities in Ohio , Michigan, Indiana, Illinois, Nebraska ,lowa, and Tennessee.
- Grain Group storage capacity over 130 million bushels
- 39 million bushel capacity in the Central Region with > 10 mm bushel in temporary structures, both covered and uncovered piles

Today's discussion points

- Review what we have heard of the crop quality thus far
- Look at "quality" impact on Safety
- Share my "operations" perspective on the process
- Review the basics of S.L.A.M.

Why the concern for this crop?

- Late planting for many areas...
- Cooler than normal temps during development
- Large crop generally = space concerns / dryer issues
- Short 2012 crop.. Early harvest pressures
- Early, elevated CO 2 reading reported around country
- 2009 Crop = 2010 record for Entrapments / Deaths

What we've learned to date

- Overall, most crops have been harvested in a timely fashion with fewer than expected issues.. Some harvesting still in progress
- Late August and September temperatures sped up crop development
- Some micotoxin activity, most I heard from extended storage prior to drying
- Some areas experiencing small kernels and lower test weights
- 2 nd crop soybeans have / are causing some issues
- Heard of "blue eye" damage already ...due to early mold development / infection

Blue Eye Damage

- Predominantly caused by aspergillus glaucus
- Naturally occurring, possible carry over from prior year
- Grows best at moistures > 15 %
- Once infected, it can remain dormant until temperatures and moistures improve..:)

So, how long can you store wet corn??

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Со	rn temp		Corn moisture, % wet basis						
°F	16	18	20	22	24	26	28	30	
35	1144	437	216	128	86	63	50	41	
40	763	291	144	85	57	42	33	27	
45	509	194	96	57	38	28	22	18	
50	339	130	64	38	26	19	15	12	
55	226	86	43	25	17	13	10	8	
60	151	58	29	17	11	8	7	5	
65	113	43	22	13	9	7	5	4	
70	85	32	16	10	7	5	4	4	
75	63	24	12	8	5	4	3	3	

Not always stored in conventional structures



Why is Grain Quality Important to us all?

- Allows us to carry the crop forward to satisfy future need (s)
- Provides the end user with a quality product
- Provides opportunity. Income, premiums, blend
- Reduces risk... financial ... Quality shrinks
- And last, but not least, in my opinion, if we address "quality" we can eliminate the need to enter a confined space when the grain is flowing



The Major cause of grain entrapments

■ There continues to be a direct relationship between 'out-of-condition' or spoiled grain, and greater probability of entrapment (Riedel and

Field, 2010)



Source: Riedel, S and W. Field. 2010. 2010 summary of grain entrapments in the United States. February 9, 2011.

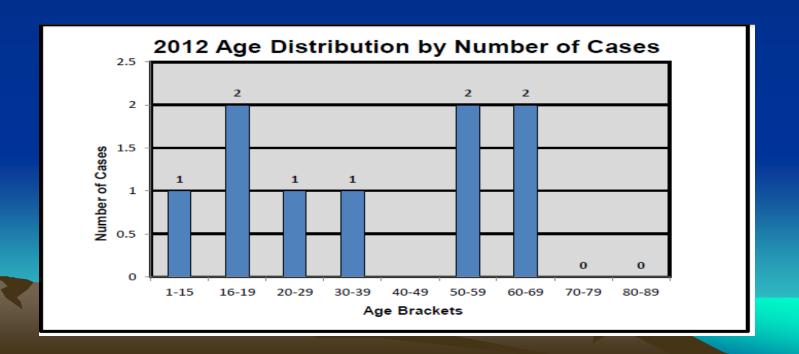




Historically, approximately 70% of all documented entrapments, where the type of work site was known, have occurred on farms or other locations currently exempt from the OSHA Grain Handling Facilities.

While historically, most occur in corn, soybeans were the number 1 commodity in 2012... Over the past thirty years corn has been involved in approximately 45% of the grain-related entrapments where the medium was known.

All the victim have been male...And just how old ??



A Sobering Chart...

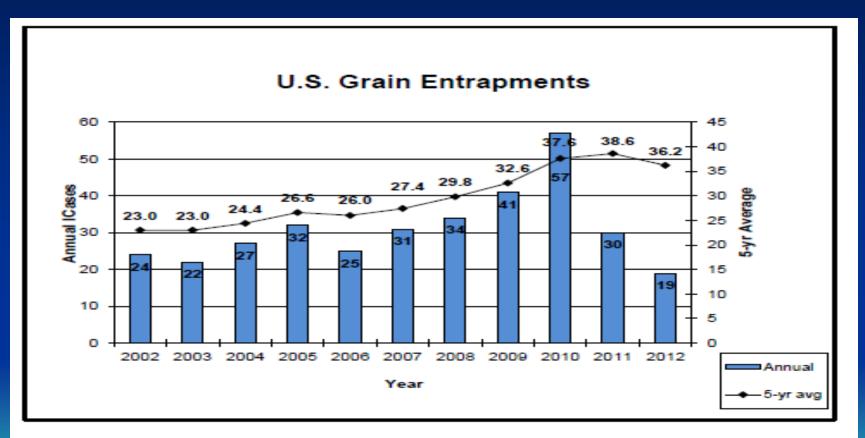


Figure 2: Number of annual grain entrapments recorded and the 5-year average between 2002 and 2012

And as a result.....

May 31, 2013

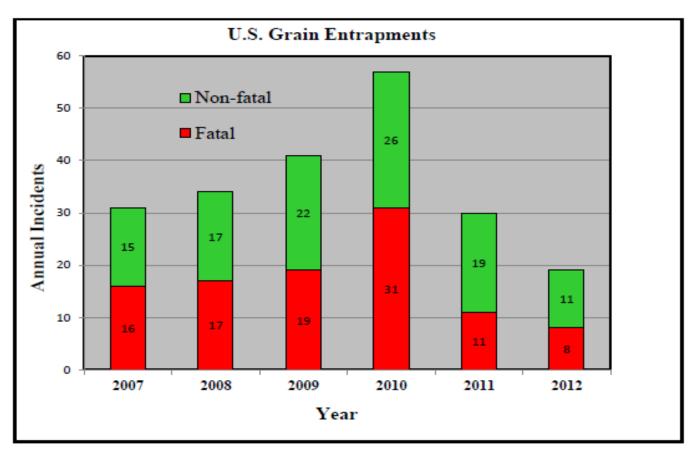


Figure 6: Fatal vs. non-fatal incidents recorded between 2007 and 2012

What can we do ??I prescribe to S.L.A.M. (Purdue University)

S.L.A.M. represents these (4) simple steps:

- S= Sanitize, clean, seal
- L= Load, screen, level, core,
- A= Aerate
- M= Monitor

The "S"

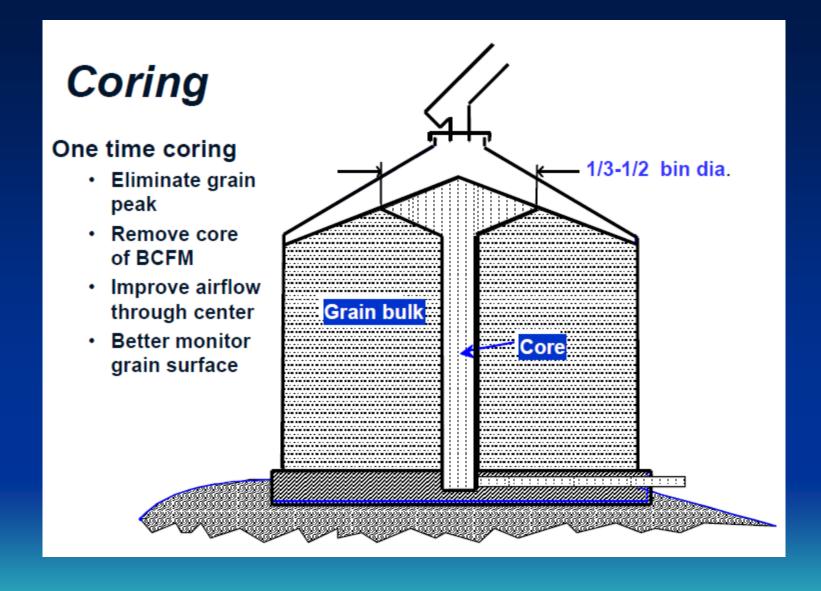
- Clean aeration ducts and piping.. Under floors
- Seal up around all openings, roof, sidewalls, and ductwork
- Clean out conveyor and handling systems from old crop / carry over stocks
- Use residual protectants where possible
- Inspect / ensure temperature system is operable .. Identify and replace inoperable cables if possible..

The "L"

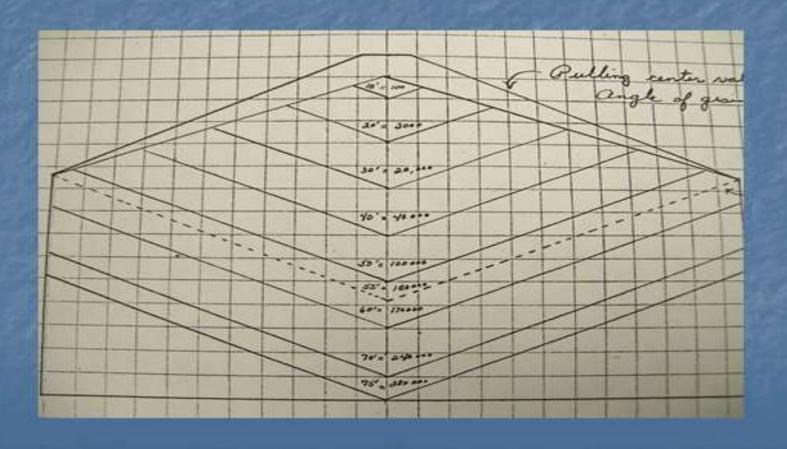
- Clean the grain prior to storage where possible
- Load the bin
- Depending on size, consider multiple cores
- Clean core
- Leave the bin inverted or near level

Need to core your tank??





Hearting Tanks



The "A"

- Phase 1.. Initial cooling. Drop temps in stages ... 40 to 45, 35-40,
- Target temperature = 25 35 f
- Phase 2.. Maintain temps with intermittent fan operation
- Phase 3 .Keep it cold.. Do not warm up..
 Seal your fans...
- Ventilate the headspace

Approx. aeration times / fan time operation

Times vary depending on amount of fines / Midwestern US

56 # per bushel

- Airflow rate per bushel :
 Airflow rate per bushel :
- .10 cfm = 140 hours
- .20 cfm = 70 hours
- .50 cfm = 28 hours

60 # per bushel

- .10 cfm = 150 hours
- .20 cfm = 75 hours
- .50 cfm = 30 hours

Soft Red Wheat

Table 3. Equilibrium moisture content of soft red winter wheat (%wb) at different temperature and relative humidity levels.

		Relative Humidity (%)									
Temper	ature	10	20	30	40	50	60	65	70	80	90
С	F		Equilibrium moisture content, %wb								
1.7	35	7.3	8.9	10.2	11.3	12.3	13.4	14.0	14.7	16.1	18.2
4.4	40	7.1	8.7	10.0	11.1	12.1	13.2	13.8	14.4	15.9	18.0
10	50	6.8	8.4	9.6	10.7	11.8	12.9	13.4	14.1	15.5	17.6
16	60	6.5	8.1	9.3	10.4	11.4	12.5	13.1	13.7	15.1	17.2
21	70	6.2	7.8	9.0	10.1	11.1	12.2	12.8	13.4	14.8	16.9
25	77	6.0	7.5	8.7	9.8	10.9	11.9	12.5	13.1	14.5	16.6
32	90	5.8	7.3	8.5	9.6	10.6	11.6	12.2	12.8	14.2	16.3

Source: ASAE Data D245.4 / Average of two prediction equations.

The "M"

- Monitor temperature cables
- Check grain for temperatures, molds, moistures, surfaces
- Use CO 2 monitoring where an when possible

If you keep it cold...

- Ensure fan inlets are sealed
- As daytime temps increase, run roof ventilators to reduce headspace temperatures Critical
- Consider use of thermostat control on roof ventilators

Power Roof Ventilators



So, what methods are available to monitor Grain Quality ??

- Periodic inspection
- Transferring / sampling
- Temperature cables
- Checking for odors
- Samples at load out
- CO 2 monitoring

Limitations of traditional methods

- Human sensory skills vary from person to person
- Temperature cables can detect heat, but only at a relatively close distance to the cable, as grain is an excellent insulator
- Sampling and or transferring may not be possible or economic
- Surface inspection ...

Manual CO 2 Monitoring method



Hand held Units (typi

(typically less than \$500)

Telaire® 7000 Series

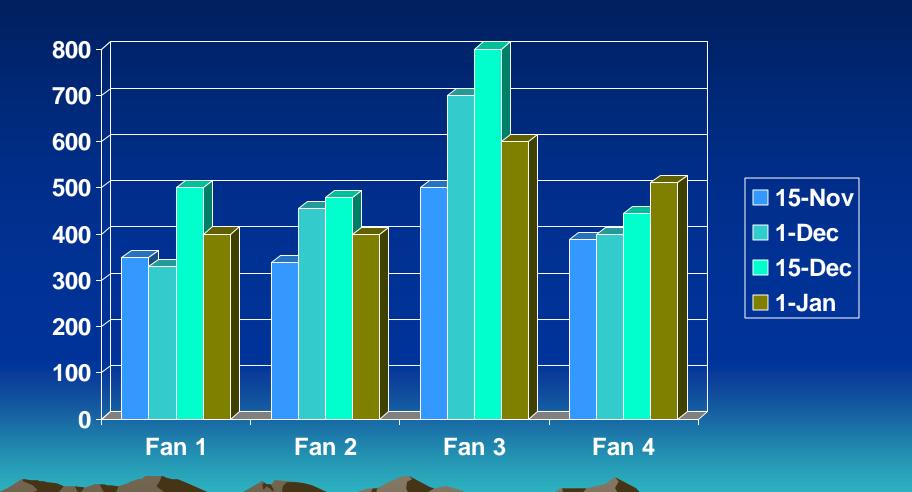
Handheld Indoor Air Quality (IAQ) Monitors

Telaire 7000 Series are Telaire products. Telaire has joined other GE high-technology sensing businesses under a new name— GE Industrial, Sensing.



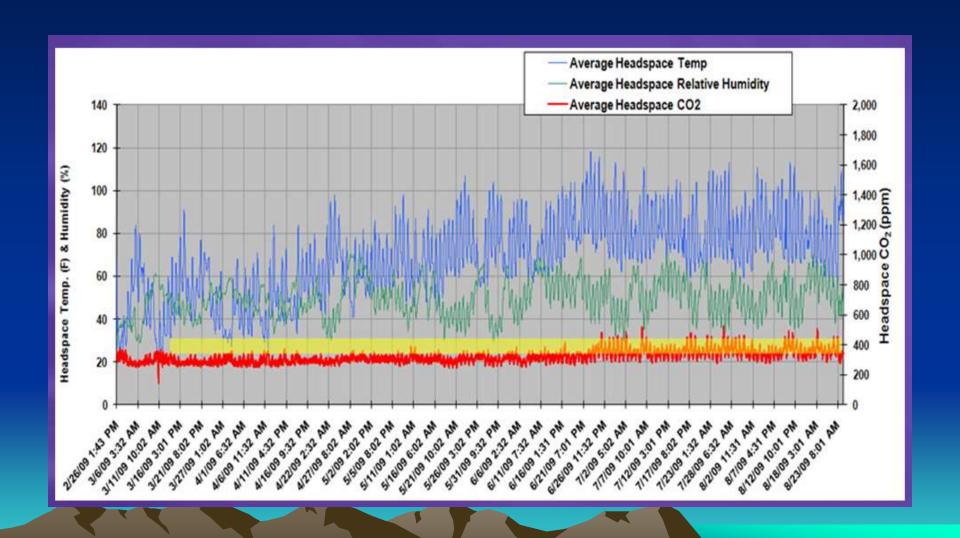


Charting the data



Normal CO 2 / temps

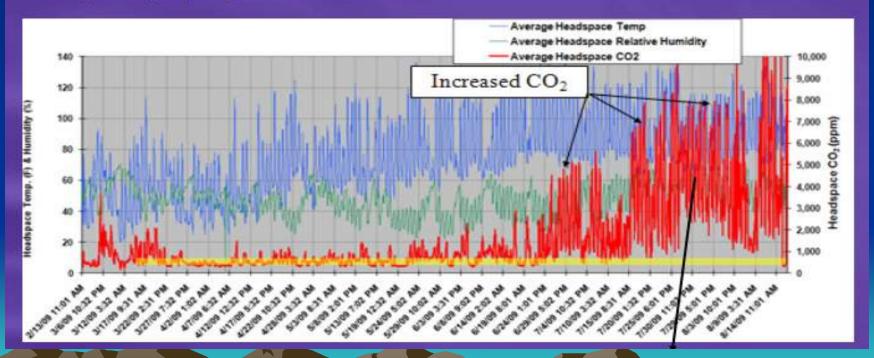
(Kansas State)



Stable Temperatures / Unstable commodity



Figure 1. Detection of increased CO_2 concentration from self-heating maize by a CO_2 sensor installed in the headspace of a farm silo (250 metric tons; MT) during Spring and Summer 2009



I've done everything right... How long can I keep it ??

Storage Life of Grain

Corn	Moisture Content Corn (top %), Soybean (bottom%)						
° F	13%, 11%	14%,	15%,	16%,	17%, 15%	18%, 16%	24% N/A
40	150	61	29.0	15.0	9.4	6.1	13
50	84	34	16.0	8.9	5.3	3.4	0.5
60	47	19	9.2	5.0	3.0	1.9	0.3
70	26	11	5.2	2.8	1.7	1.1	0.2
80	15	6	2.9	1.6	0.9	0.9	0.06

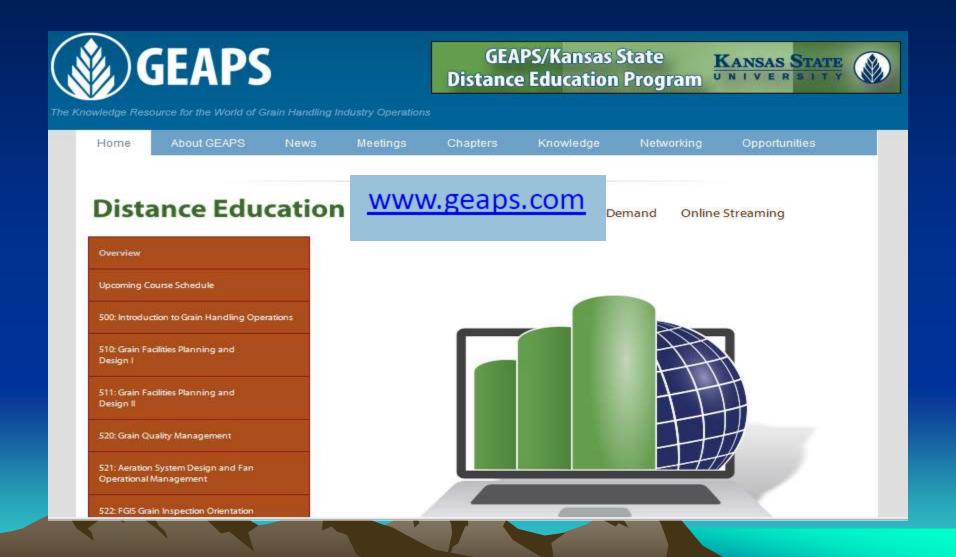
^{*}Based on 0.5% maximum dry matter loss—calculated on the basis of USDA research at lowa State University. Corresponds to one grade number loss; 2-3% points in damaged seeds. Soybean approximated at 2% lower moisture than corn.

Source: http://www.extension.iastate.edu/CropNews/2009/1015hurburghelmore.htm

My "intended " take a ways :))

- Level / core / heart your bins .. Reduce the fines
- Encourage our producer customers to do the same...
- Cool the grain to improve storability / stabilize
- Monitor temperatures ...Ventilate the head space.. seal your fans.. Keep it cool
- Monitor both insect and mold activity
- Use CO 2 monitoring where possible as another tool
- Talk to your employees' and customers and reinforce the importance of grain quality and SAFETY

Further educational opportunities



Overview
Upcoming Course Schedule
500: Introduction to Grain Handling Operations
510: Grain Facilities Planning and Design I
511: Grain Facilities Planning and Design II
520: Grain Quality Management
521: Aeration System Design and Fan Operational Management
522: FGIS Grain Inspection Orientation
524: Grain Drying
525: Management of Insect Pests in Stored Grain
530: Quality Management Systems for Bulk Materials Handling Operations

540: Safety Management of Grain and

Processing Facilties

GEAPS 520: Grain Quality Management

Next course offering: Jan. 6-Feb. 7, 2014

Registration closes: Dec. 17, 2013

Click here to register online. **Click here** to download a registration form (PDF) to complete and mail/fax to the GEAPS office.

Course Description: This course focuses on the management and maintenance of quality grains and oilseeds. It includes lectures on quality factors of value-added grains and oilseeds; moisture content determination; grain sampling and quality standards; quality assured production of IP grains; relationship between air and grain properties; fan selection and operational management for drying, conditioning and aerating grains; grain storability, deterioration and mycotoxins; insect pest identification; pest management strategies for prevention and control; and Sanitation, Loading, Aeration and Monitoring (S.L.A.M.)-based stored grain management.

Course Goals: GEAPS 520 teaches students the basic principles of managing the quality of value-added grains during post-harvest handling, drying and storage. By the end of this course, students will be familiar with different methods of quality control and management systems and understand the grain-grading standards required to maintain quality and prevent potential problems.

Target Audience: GEAPS 520 is designed for grain-elevator professionals responsible for assessing, managing and maintaining grain quality, including those involved with storing and conditioning, aeration, drying, pest control and mycotoxin management.

Acknowledgements

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