

A Tradition of Community, A Future of Growth From the Chairman



It's a pleasure to welcome all members and guests to the National Grain and Feed Association's (NGFA) 118th annual convention.

I especially want to welcome all new members and first-time attendees. It's great to have all of you here, and I encourage you to participate actively!

A special welcome, too, to NGFA committee apprentices who are attending their first convention! How wonderful it is to see these talented newer representatives from NGFA-member companies get involved in NGFA's committee system.

We're also pleased to welcome members and executive staff from the North American Export Grain Association (NAEGA), who are joining us for their annual meeting. The NGFA and NAEGA are co-located in Washington. The mutual collaboration and synergy that this arrangement facilitates helps our industry address a broader range of major policy issues than would be possible otherwise, helping us meet the industry's global strategic objectives. It's a model for other trade associations in how to best serve their industry sectors.

This year's convention theme – A Tradition of Community, A Future of Growth – captures the essence and spirit of the NGFA, its members and the industry in which we're blessed to work. We're both colleagues and competitors, and work through this great Association to advance the common interests of our industry. And the policies and programs we pursue are all about growth – economic advancement for U.S. agriculture, professional development and training for those who work in our industry, and expanded production of grains, oilseeds, meat, milk and eggs to meet growing global demand and provide food security for world consumers.

Achieving those goals doesn't come by chance. Many of you work tirelessly in the NGFA's "vineyards," serving in leadership positions on the NGFA Board of Directors, as committee chairs and committee members, as elected leaders or executive staff members of State and Regional Grain and Feed Associations, and in countless other capacities. I want to extend my sincere thanks, on behalf of your fellow industry members, for your dedicated service in proactively addressing the myriad issues that this great Association is called upon to tackle for the benefit of the industry.

What an exciting time to be in this business of providing abundant and affordable grain-based food, feed, biofuels and exports to world consumers! To succeed requires that we achieve pro-growth policies, a regulatory environment that does not overly burden business efficiency and a federal financial situation that is sound and sustainable over the long term. I believe that achieving these objectives will demand an even greater commitment from each of us to become more actively and directly involved in our nation's political process – a theme that will permeate this convention.

I encourage you to take advantage of all this convention has to offer. A good start is to attend and participate in the many open committee meetings to learn first-hand – and to provide your input – on the major issues that will affect our businesses in the year ahead. You'll find committee meetings scheduled on Sunday afternoon, as well as Monday and Tuesday mornings. The major agenda topics for each committee are listed in the program so you can pick those that have the most interest and relevance to you and your business. As an industry-driven Association, the committee structure is the heart-and-soul of our organization.

I also encourage you to attend the major Transportation Open Forum on Sunday afternoon, as well as the outstanding general sessions on Monday and Tuesday. Interacting with our convention speakers, exchanging ideas with your industry colleagues and enjoying these beautiful surroundings with your friends and family are integral parts of the NGFA convention experience.

Finally, let me thank you for the privilege and honor of having served as NGFA chairman for the past two years. I appreciate all the support you have given me. Yes, we have big challenges ahead that will require even more active involvement from each of us as members. But we also have a great team!

I'm excited to see what the future holds as our "Community" continues to invest time, talent and resources in this great Association.

Alfhogene



A Special Thanks to our Convention Sponsors

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Welcome to New Members

The following new member companies have representatives attending the convention. These individuals are wearing white ribbons on their name badge; please say "hello" and make them feel welcome.

Bissma Agro Group Inc., Pickering, ON, Canada

- Pauline Bessada
- Magdi Bissada

DRIPS LLC - Big Bags USA, Osage Beach, MO

- Tom Spali
- Dave Donnell
- Patrick Rehmer

One Source Risk Management and Funding,

St. Louis, MO

John Flahaut

Poggemeyer Design Group, Bowling Green, OH

Terri Never

StateLine Grain and Feed LLC, Caledonia, IL

Michael Zick

Sukup Manufacturing Compnay, Sheffield, IA

Brent Hansen

Union Bank, Fresno, CA

- Scott Lisle
- David Stepp

United Grain Corporation, Vancouver, WA

- Augusto Bassanini
- Tony Flagg
- Paul Green (Washington, DC)

VICAM, a Waters Business, Milford, MA

Sharon McAvoy

Foundation Get Involved

Established in 1965, the National Grain and Feed Foundation provides support for public education and research projects that benefit the grain, feed and processing industry, enhance its presence to the public, and position it for future growth.

All administrative support and management expertise for the day-to-day operations of the Foundation are donated by the NGFA. That means 100 percent of funds contributed is directed to research and education. Recent Foundation projects have included:

- Conservation Reserve Program research and analysis.
- Regional safety and health seminars.
- Safe grain bin entry at elevators and on farms.

 Work with the Council for Agricultural Science and Technology, and Animal Agriculture Alliance.

Donations

Donations to the National Grain and Feed Foundation generally qualify as charitable contributions for federal income tax purposes. Donations may be made by individuals, corporations or other foundations with similar goals, and often are made in memory of past industry leaders or colleagues. Contributions should be sent to:

National Grain and Feed Foundation 1250 Eye St., N.W., Suite 1003 Washington, D.C., 20005

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Convention ProgramA Tradition of Community, A Future of Growth

Saturday, March 29

6:30 – 8:00 p.m. Chairman's Reception (invitation only)

Sponsored by: Nidera U.S. LLC (also sponsoring the photographer)

View 32

Sunday, March 30

8:00 a.m. – 6:00 p.m. Registration Open Savannah Foyer

Sponsored by: Global View, The Andersons Inc. (refreshments)

8:00 – 9:15 a.m. National Grain and Feed Foundation Trustees Azalea Boardroom

9:30 – 11:30 a.m. Executive Committee (closed) Elliot

11:30 a.m. – 1:00 p.m. Luncheons (invitation only)

Past Presidents'/Chairmen's LunchPast Presidents'/Chairmen's Spouse's LunchSampson

Committee Apprentice Lunch
 Jasmine/Hibiscus

1:00 – 3:00 p.m. Committee Meetings

Country Elevator CommitteeArcher West

USDA's plans for implementing 2014 Farm Law
 Featured speaker: Candace Thompson, associate administrator, operations
 management, Farm Service Agency, USDA, Washington, DC

Syngenta's commercial launch of Agrisure Duracade TM corn

- Grain Grades & Weights Committee Drayton/Heyward

- Interruption in official grain inspection, weighing services by officially designated agency
- Rolling stock fall protection
- Overview of process to request service of Official Agency outside of grain facility's designated area
- International Trade/Agricultural Policy Committee
 Elliot
 - o Farm bill implementation
 - Trade Promotion Authority, Trans-Pacific Partnership and Trans-Atlantic Trade and Investment Partnership
- Trade Rules Committee
 Archer East
 - Trade rules for trucking
 - Bills of lading under the NGFA Trade Rules
 - Secondary Rail Freight Trading Rules Update
 - Car application under the Feed Trade Rules
 - o Opening of the Mid-Mississippi

1:00 – 3:00 p.m. Rail Shipper/Receiver Committee (closed) Danner East



Thompson



3:15 – 5:15 p.m. Joint Meeting Danner West

- Biofuels and Co-Products Committee
- Feed Legislative and Regulatory Affairs Committee
- Feed Manufacturing and Technology Committee
 - FDA implementation of Food Safety Modernization Act
 - o FDA antimicrobial resistance policies and medicated feed
 - Feed and feed Ingredient trade issues China, Mexico
 - Status of investigation of new PEDV swine disease and impacts on feed

3:15 – 5:15 p.m. Risk Management Committee and Jasmine/Hibiscus

Finance and Administration Committee

- CFTC position limit rule; bona fide hedging concerns; strategy with CFTC
- High frequency trading
- CFTC regulatory zeal
- CFTC reauthorization legislation

3:15 – 5:30 p.m. Transportation Open Forum Calibogue

- John (Jack) Hellmann, President & CEO, Genesee & Wyoming Inc.
- Mike Toohey, President & CEO, Waterways Council Inc.
- John Miller, Vice President, Agricultural Products, BNSF Railway







Hellmann

Toohey

Miller

5:30 – 6:00 p.m. **New Member/First-Time Attendee Reception** (*invitation only*) Mitchelville Sponsored by: The Andersons, Inc.

Sponsored by: CoBank

NGFA Staff

CoBank Welcome Reception

• Randall C. Gordon, President

6:00 - 7:30 p.m.

- Todd E. Kemp, Vice President of Marketing and Treasurer
- David A. Fairfield, Vice President of Feed Services
- Charles M. Delacruz, Vice President, General Counsel and Secretary
- Jess McCluer, Director of Safety and Regulatory Affairs
- Max Fisher, Director of Economics and Government Relations
- Jared Hill, Director of Legislative Affairs
- Heather McElrath, Director of Communications
- Rebecca Grubbs, Director, Meetings and Event Marketing
- Faith Silvers, Manager, Database/Member Services
- Shannon Gombos, Manager of Arbitration/Mediation Services
- Tamela S. Elliott, Financial Administrator/Desktop Publisher
- Mary Hitchcock, Executive Administrative Assistant
- Jacqueline Congress. Mailroom Manager/Telephone Receptionist

NGFA Purpose

The NGFA is a broad-based organization representing and providing services for grain, feed and all related commercial interests. Association activities are focused on the growth and economic performance of U.S. agriculture.

Ocean Front Deck

118th Annual Convention

Monday, March 31

6:30 a.m. – Noon	Registration Open	Savannah Foyer
7:00 – 8:00 a.m.	Grain and Feed PAC Coffee - Sonny Perdue, former two-term governor of Georgia	Jasmine/Hibiscus
7:00 – 8:00 a.m.	 Rail Arbitration Rules Committee Meeting NGFA Arbitration - overview and general report Expansion of categories of dispute subject to NG 	Drayton/Heyward
9:45 – 11:30 a.m.	Spouse/Guest Breakfast and Activity	Oceanfront Pavilion

Grand Opening Breakfast

Sponsored by: Archer Daniels Midland Co., BNSF Railway

8:00 – 9:30 a.m. **Presiding:** David Hoogmoed, NGFA Chairman; Executive Vice President, Land O'Lakes Inc.; Chief Operating Officer,

Purina Animal Nutrition, Shoreview, MN

Keynote Speaker: Hon. Bob Gibbs, Member, Committee on

Agriculture and Committee on Transportation and Infrastructure, U.S. House of Representatives

9:30 – 9:50 a.m. **Break**

Sponsored by: Monsanto Co.

Calibogue/Danner



Gibbs

General Session

9:50 – 11:30 a.m. **Presiding:** Gary Beachner, NGFA Second Vice Chairman;

President and Chief Executive Officer, Beachner Grain Inc.,

Parsons, KS

Industry Recognition Awards

"Biotechnology: Accommodating Innovation While

Preserving Markets"

Featured Speaker: Howard Minigh, President and Chief

Executive Officer, CropLife International

Membership Awards Ceremony

"Regulatory Overreach - What Can Be Done?"

Featured Speaker: Marc Freedman, Executive Director, Labor Immigration and Employee Benefits, U.S. Chamber of

Commerce

11:30 a.m. Convention General Session Concludes



Archer/Barnwell

Minigh



Freedman



Noon - 6:00 p.m.	NGFF Classic Golf Tournament (Oyster Reef Golf Club)	Meet in Lobby
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Bus departs resort at 11:45 a.m. sharp!

11:30 a.m. – 12:30 p.m. NGFA/NAEGA Biotechnology Joint Meeting (invitation only) Elliot

NGFA/NAEGA Grain Grades and Weights Committees' Elliot 12:30 - 2:00 p.m.

Joint Meeting - Working Lunch

- Randall Jones, Deputy Administrator, Federal Grain Inspection Service, Grain Inspection, Packers and Stockyards Administration, U.S. Department of Agriculture

- Robert Lijewski, Director, Field Management Division, Federal Grain Inspection Service, U.S. Department of Agriculture

NGFA Biotechnology Committee Working Lunch/Meeting 12:30 - 3:00 p.m. **Jasmine**

Update on U.S. Biotech Crops Alliance development of best practices for commercial

launch of new traits. Update from biotech providers

1:00 - 5:00 p.m. **Daufuskie Island History and Artisan Tour** Meet in Lobby

Bus departs resort at 12:45 p.m. sharp! (No onsite registration available.)

Bunge North America Inc. Reception (open to all registrants) 6:30 – 7:30 p.m. Calibogue/Danner

Evening **Open for Private Dinners**

Golf Tournament

Faegre Baker Daniels

Oyster Reef Golf Club, originally opened in 1982, proudly features an award-winning, 18-hole championship course. The Rees Jones design has been voted one of the Top 20 courses in the Carolinas and was most recently awarded Low Country Golf Course Owners Association "2006 Golf Club of the Year". Oyster Reef Golf Club has also been named as one of the "Top 75 U.S. Golf Resorts" by Golf Digest and was named as the favorite course of Hilton Head Island golfers by The Island Packet.

NGFA-member sponsors will provide fabulous prizes to the low-scoring foursome, longest-drive winner. closest-to-the-pin winner, longest putt winner, and hole-in-one on a designated hole.

Thank You to Our Sponsors

Bus Transportation Closest to the Pin Contests **Hole Sponsorships** Kokomo Grain Co.

Trinity Rail CHS American Railcar Leasing Central States Enterprises LLC Crowe Horwath First Union Rail **US Commodities**

Laughlin Cartrell Inc. **Longest Drive Contest** GlobalView

CHS Central States Enterprises LLC **Golf Boxed Lunch GATX Rail**

Societe Generale Hole in One Kokomo Grain Northwest Grain Growers Inc. VTG Rail

Beverage Carts GE Capital Rail Services Farm Credit Services of America **Longest Putt Contest** Farm Credit Services of America

Central States Enterprises LLC Union Tank Car Co.

Tuesday, April 1

6:30 - 8:00 a.m. Idea Exchange Continental Breakfast Calibogue/Danner

Sponsored by: Cargill Inc.

6:30 a.m. - Noon Registration Open Savannah Foyer

7:00 - 8:00 a.m. Committee Meetings

Arbitration Appeals Panel (closed)
 Membership and Marketing Committee
 Waterborne Commerce Committee
 Elliot

Annual Business Meeting

8:20 - 9:50 a.m.

Archer/Barnwell

8:00 – 8:20 a.m. **Presiding**: David Hoogmoed, NGFA Chairman; Executive Vice President, Land O'Lakes Inc.; Chief Operating Officer, Purina Animal Nutrition, Shoreview, MN

General Session Archer/Barnwell

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"Sustainability and Consumer Preferences – What the Future May Hold" Featured Speakers:

- Steve Peterson, Director of Sourcing Sustainability, General Mills Inc.
- Randy Spronk, Immediate Past President, National Pork Producers Council
- Sean McMahon, North America Agriculture Program Director, The Nature Conservancy







Spronk



McMahon

9:50 – 10:10 a.m. **Break**

Sponsored by: Attebury Grain LLC, Arizona Grain Inc., Growmark/MIDCO Commodities

10:10 – Noon **Presiding:** Hal Reed, NGFA Immediate Past Chairman; Chief Operating Officer; The Andersons, Maumee, OH

A Conversation with CME Featured Speaker:

- Bryan Durkin, Chief Operating Officer, CME Group

"Dealing with Increasing Food Demand and Food Security"

NGFA Chairman's Address: David Hoogmoed, NGFA Chairman; Executive Vice President, Land O'Lakes Inc.; Chief Operating Officer, Purina Animal Nutrition, Shoreview, MN



Durkin



Industry Recognition Awards

"Futures Markets – Change and Innovation" Featured Closing Speaker:

 Mark Wetjen, Acting Chairman, Commodity Futures Trading Commission



Wetjen

Noon Convention General Session Conclude
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Noon – 1:00 p.m.	Board of Directors Lunch (<i>closed</i>) Sponsored by: CME Group	Elliot/Drayton/Heyward
1:00 – 4:00 p.m.	Board of Directors Meeting (<i>closed</i>) Sponsored by: Zen-Noh Grain Corp., CGB Enterprises (break)	Danner
1:00 – 5:00 p.m.	May River Boat Cruise and Bluffton Oyster Experience Bus departs resort at 12:45 p.m. sharp! (No onsite registration available.)	Meet in Lobby
1:00 – 5:30 p.m.	Tour of Parris Island Marine Recruit Depot Bus departs resort at 12:45 p.m. sharp! (No onsite registration available.)	Meet in Lobby
4:00 – 4:30 p.m.	Executive Committee Meeting (closed)	Elliot
6:30 – 7:00 p.m.	Cocktail Reception	Ocean Front Deck

Beach Banquet & Entertainment

Gala Reception

7:00 - 10:00 p.m.

We look forward to seeing you at our Gala Reception & Banquet dinner ocean-side at the Westin on Tuesday, April 1. Beginning at 6:30 p.m. we'll host a sunset cocktail reception, followed at 7 p.m. by a sumptuous southern feast! Once the dinner is finished, the band kicks into high gear and a post-dinner cocktail reception keeps the fun going until 10 p.m. (If you are staying at the Omni, please see the back page for the hotel shuttle.) Dress is resort casual; we hope to see you there!

Sponsored by more than 20 organizations; please see below for a full listing.

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Visit the Ag Village

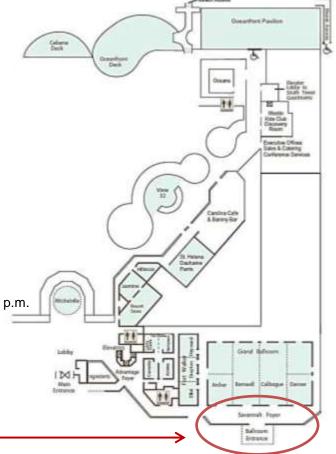
Ag Village Participants

- Barchart, Chicago, III.
- CTEC Ag, York, Neb.
- DRIPS LLC Big Bags USA, Osage Beach, Mo.
- DTN, Omaha, Neb.
- Miner Enterprises, Geneva, III.
- Sukup Manufacturing Co., Sheffield, Iowa
- VICAM, a Waters Business, Milford, Mass.

Ag Village Hours

- Sunday, March 30
 10 a.m. 5 p.m.
- Monday, March 31
 6:30-8 a.m.; 9:30-9:50 a.m.; and 11:30 a.m. 12:30 p.m.
- Tuesday, April 1
 6:30-8 a.m.; 10-10:15 a.m.; and noon. 1:00 p.m.

All convention registrants and guests are encouraged to visit these **exhibitors in the Savannah Foyer** to learn more about them and the services they offer to the grain, feed, processing and export industry.



Spouse/Guest Breakfast and Activity

March 31, 9:45-11:30 am

Come watch and learn as Michael Smalls, master Gullah craftsman, demonstrates the art of Gullah basket weaving. He also weaves stories about the Gullah history of Hilton Head Island and the South Carolina Low Country. Smalls is strongly committed to preserving sweet grass basket making. Coming from a family of South Carolina Gullah basket makers, he learned the art from his great grandmother who taught him the basics of "sewing" baskets at the age of eight years old.



He has achieved the status of master craftsman and teacher creating his own work and teaching classes and workshops in his local community and beyond, to preserve the art. His work has appeared in the annual Mt. Pleasant, S.C., sweet grass basket festival; the McKissick Museum basket day festival at the University of Charleston and as part of the Museum for African Art travelling exhibition called Grass Roots: African Origins of an American Art (2008-present), which has appeared at the Smithsonian Institution's National Museum of African Art and other venues around the United States.

There will be a selection of baskets for purchase after the demonstration.



Join Us for Upcoming Events

July 29-31, 2014

NGFA-Grain Journal Safety, Health and Environmental Seminar Westin Crown Center (Kansas City, Mo.)

Oct. 7-9, 2014

NGFA-PFI Joint Feed-Pet Food Conference Hilton Omaha (Omaha, Neb.)

Dec. 7-9, 2014

NGFA 43rd Annual Country Elevator Conference & Trade Show

JW Marriott Indianapolis Downtown (Indianapolis, Ind.)



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David Hoogmoed
Executive Vice
President, Land O'
Lakes Inc.; Chief
Operating Officer,
Purina Animal Nutrition
Shoreview, MN



First Vice Chairman Gary Beachner President and CEO Beachner Grain Inc. Parsons, KS



Immediate Past Chairman Hal Reed Chief Operating Officer The Andersons Inc. Maumee, OH



NGFA President Randy Gordon

Thank YouRetiring Board Members

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Scott Dubbelde, Farmers Cooperative Elevator Co., Hanley Falls, MN

David FiebigerFinley Farmers Grain & Elevator Co., Finley, ND

Kevin Gray

AgVantage FS, a division of GROWMARK Inc., Monticello. IA

Kevin Hachler

London Agricultural Commodities Inc., London, ON, Canada

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Heartland Co-op, West Des Moines, IA

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ADM Grain Company, Decatur, IL

Robert Knief

Bartlett Grain Company L.P., Kansas City, MO

Terry Knudson

Ag First Farmers Co-op, Brookings, SD

Lynn Krueger

North America Ingredion Inc., Westchester, IL

Ladd Lafferty

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Jim Lee

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Committee Chairs Thank You for Serving

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Biofuels and Co-Products

Biotechnology Board of Directors Country Elevator Executive Committee

Feed Legislative/Regulatory Affairs Feed Manufacturing/Technology Finance and Administration Grain and Feed PAC

Grain and Feed PAC Grain Grades & Weights

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Rail Arbitration Rules Rail Shipper/Receiver Risk Management

Safety Health & Environmental Quality

Trade Rules

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South Dakota

Wheat Growers Association

Lifeline Foods LLC

Bunge North America Inc. Purina Animal Nutrition LLC

Michigan Agricultural Commodities

The Andersons Inc.
DakotaLand Feeds LLC
Ralco Nutrition Inc.
The Scoular Company

Central Missouri AGRIService LLC

CHS

Agribusiness Council of Indiana/ Indiana Grain and Feed Association

The Scoular Company

Grain Journal

CSX Transportation Co.

CHS

Grain Service Corporation Perdue AgriBusiness LLC CGB Enterprises Inc. Cargill Incorporated

About the Committees

The committee system of the National Grain and Feed Association is:

- an integral component of the NGFA's structure;
- an important contributor to its strength and effectiveness as a national trade organization; and
- one of the most important benefits provided by the Association to its members.

Comprised of more than 300 dedicated industry volunteers from all types and sizes of member companies, NGFA committees work proactively

for the mutual benefit of the industry. They ensure that diverse issues are addressed effectively by a cross section of members who have expertise and experience in the subject matter.

Those serving on NGFA committees also benefit from their involvement. They are on the cutting edge of learning about government policies – usually at the developmental stage – as well as the intricacies of important industry issues and trends. NGFA committee members are in an ideal position to influence the outcome on major issues.



Hotel Shuttle Schedule

Shuttle will depart from hotel lobby

Sunday 3/30: 12:30 pm - 8:00 pm

Omni to Westin

12:30 pm	3:10 pm	5:10 pm
1:10 pm	3:50 pm	5:50 pm
1:50 pm	4:30 pm	6:30 pm
2:30 pm		7:10 pm

Westin to Omni

1,5.5		
12:50 pm	3:30 pm	6:10 pm
1:30 pm	4:10 pm	6:50 pm
2:10 pm	4:50 pm	7:30 pm
2:50 pm	5:30 pm	8:10 pm

Monday 3/31: 6:30 am - 2:00 pm; 5:30 pm - 8:00 pm

Omni to Westin

6:30 am	9:10 am	11:50 am
7:10 am	9:50 am	12:30 pm
7:50 am	10:30 am	1:10 pm
8:30 am	11:10 am	1:50 pm
6:00 pm	7:20 pm	8:00 pm
6:40 pm		

Westin to Omni

6:50 am 9:30 am 12:10 pm 7:30 am 10:10 am 12:50 pm 8:10 am 10:50 am 1:30 pm 8:50 am 11:30 am 2:10 pm 6:20 pm 7:40 pm 8:20 pm	count to o	
8:10 am 10:50 am 1:30 pm 8:50 am 11:30 am 2:10 pm	9:30 am	12:10 pm
8:50 am 11:30 am 2:10 pm	10:10 am	12:50 pm
	10:50 am	1:30 pm
6:20 pm 7:40 pm 8:20 pm	11:30 am	2:10 pm
	7:40 nm	8:20 pm
7:00 pm		9:30 am 10:10 am 10:50 am

Tuesday 4/1: 6:30 am - 1:00 pm; 5:30 pm - 10:00 pm

Omni to Westin

6:30 am	8:30 am	10:30 am
7:10 am	9:10 am	11:10 am
7:50 am	9:50 am	11:50 am

5:30 pm	7:30 pm	9:30 pm
6:10 pm	8:10 pm	
6:50 pm	8:50 pm	

Westin to Omni

6:50 am	9:30 am	11:30 am
7:30 am	10:10 am	12:10 pm
8:10 am	10:50 am	12:50 pm
8:50 am		
5:50 pm	7:50 pm	9:50 pm
6:30 pm	8:30 pm	10:30 pm
7:10 pm	9:10 pm	

Hotel shuttle sponsored in part by:



