NGFA 2015 ELEVATE YOUR BUSINESS

DECEMBER 6-8 KANSAS CITY, MO

44TH ANNUAL COUNTRY ELEVATOR CONFERENCE AND TRADESHOW - SPONSORSHIP PROSPECTUS

The goal of NGFA's Country Elevator Conference and Tradeshow is to provide **usable information and education tailored specifically to the issues** facing country elevator managers and their key marketing and operations personnel. New in 2015, this information will be presented in a variety of engaging ways – including an almost full day of interactive breakout sessions. This format allows attendees to tailor the meeting experience to their individual business needs by attending sessions designated as one of three major topics: merchandising; operations; management. The remaining time at the conference will divided between two morning general sessions, several networking receptions/meals, and our 95-booth tradeshow. See the full schedule <u>here</u>.

Due to this new focus on usable information and education and less of a focus on policy, this year's Country Elevator Conference and Tradeshow will attract a **wider range of attendees**, as we see those involved in merchandising, operations, and management attending. As such, **sponsorship of the CEC now has a broader reach**. If you provide services of any kind to any segment of country elevator personnel, sponsorship of the NGFA Country Elevator Conference and Tradeshow is an excellent way to reach approximately **600 potential customers**.

What follows is a comprehensive list of the sponsorship opportunities at the CEC. If a company does not want to share co-sponsor credit, an entire sponsorship may be obtained by sponsoring the full amount. It is our hope that we may become an extension of your marketing department, and that we may **help you achieve your business goals**. To that end, below please find the recognitions provided to <u>all</u> partner companies, specific recognitions are listed with each sponsorship opportunity.

Silver	Gold	Platinum
* \$2,000 - \$4,999 *	* \$5,000 - \$9,999 *	* \$10,000 and up *
Recognition from podium at beginning of each	Company name on Sponsorship signage at convention	Company name on tradeshow entrance display at
session	registration	entrance to the exhibit hall. <i>Each tower has four sides;</i>
		panels will alternate during the meeting.
"Sponsor" name badge ribbons for all attending	Recognition from podium at beginning of each session	Company name and logo on all print and electronic
company employees		convention communications
Company listing in Conference mobile app with link	"Sponsor" name badge ribbons for all attending	Company name on Sponsorship signage at convention
to company website	company employees	registration
Company listing in printed Conference Booklet	Company listing in Conference mobile app with link to	Recognition from podium at beginning of each session
	company website	
	Company listing in printed Conference Booklet	"Sponsor" name badge ribbons for all attending
		company employees
		Company listing in Conference mobile app with link to
		company website
		Company logo listed in printed Conference Booklet

Total company sponsorship amount determines recognition level. Please contact Rebecca Grubbs with any questions: rarubbs@nafa.org; 202-289-0873

NGFA 44th ANNUAL COUNTRY ELEVATOR CONFERENCE & TRADESHOW SPONSORSHIP OPPORTUNITIES Sheraton Kansas City Crown Center, Kansas City, MO December 6-8, 2015

Sponsorship opportunities are awarded on a <u>first-come, first-served</u> basis <u>Previous sponsors</u> have right of first refusal through <u>Oct. 16</u>, 2015 All sponsorships marked with an asterisk <u>(*)</u> are <u>Single-Sponsor Opportunities</u>

Sunday, December 6

Event	Sponsorship Amount	Description
*Leadership Conference Lunch	\$2,500	Lunch for the state grain and feed association leaders' day-long conference. Sponsor company
		recognition is provided in the serving area.
*Tradeshow Beer & Snacks	\$3,500	Our tradeshow is the heart of this conference and attended by all attendees. We open at 4pm
		on Sunday with beer & snacks for all attendees.
Welcome Reception	\$50,000	The Welcome Reception is the first official function of the conference and the grand opening of
		the tradeshow. Reception sponsor company names are printed on signage throughout the
		tradeshow.

Monday, December 7

Event	Sponsorship Amount	Description
American Breakfast Buffet	\$25,000	New this year! A full hot American breakfast is served to attendees each morning of the
		conference. As a breakfast sponsor your company name will be printed on all breakfast signage.
Morning Coffee Break	\$6,500	Break sponsors receive signage in the serving area.
Afternoon Refreshment Break	\$10,000	Break sponsors receive signage in the serving area.
Evening Reception	\$50,000	The Tuesday Reception is the closing function of the tradeshow. Reception sponsor company
		names are printed on signage throughout the tradeshow.

Tuesday, December 8

Event	Sponsorship Amount	Description
American Breakfast Buffet	\$25,000	New this year! A full hot American breakfast is served to attendees each morning of the conference. As a breakfast sponsor your company name will be printed on all special breakfast signage.
Morning Coffee Break	\$5,000	Break sponsors receive special signage in the serving area. You may also provide cups or napkins imprinted with your logo for use at the event.

Other Opportunities

Event	Sponsorship Amount	Sponsor Company
Room Keys	\$7,500	Put your company name and logo on the one thing every attendee is guaranteed to look at
Limited to two sponsors		multiple times a day – their room key!
November 2 sponsorship deadline		
Registration Desk	\$5,000	If there's one place every single attendee must go it's registration. Your sponsorship provides us
Limited to two sponsors		the equipment to serve our attendees in the most professional and efficient manner possible.
		Recognition is provided via company logo on the registration booths. <i>Picture available.</i>
*Mobile Charging Station (x2)	\$5,000 each	People rely heavily on mobile technology to stay connected and the moment the battery runs
One sponsor per station		out, business stops! Mobile charging stations will be located in the tradeshow and branded with
November 2 sponsorship deadline		your company logo. Picture available.
*Conference Program	\$1,000	Used throughout the conference, the program serves as a valuable reference guide to
		attendees. The sponsoring company will receive a full page, four-color ad.
*Trade Show Bags	\$750	Trade show bags are distributed to all participants to house all the goodies collected at each
November 2 sponsorship deadline		exhibit as well as some goodies given at registration. Sponsor name and logo will be printed on
		each bag.
*Tradeshow Bag Insert – pen	\$3,000	Pens will be included in each attendee's trade show bag. <i>Picture available</i> .
November 2 sponsorship deadline		
Tradeshow Bag Insert - padfolio	\$7,500	Pads will be included in each attendee's trade show bag. <i>Picture available.</i>
Limited to two sponsors		
November 2 sponsorship deadline		
Trade Show Program Ad - Large	\$500	The trade show program serves as a valuable reference guide to attendees. All sponsoring
		companies will receive a 4" x 5.25" 4-color ad.
Trade Show Program Ad - Small	\$250	The trade show program serves as a valuable reference guide to attendees. All sponsoring
		companies will receive a 3" x 4.25" 4-color ad.
*Wifi	\$5,000	Wireless internet will be available in the general session room and tradeshow floor. Sponsor
<u> </u>		info will be prominently displayed on wireless materials and signage.
SmartPhone App	\$10,000	The smartphone app is the most convenient way to access all the conference information in the
Limited to two sponsors		palm of your hand. Last year's app was downloaded by more than 50% of the attendees and the
		app sponsor's name and logo are displayed on every screen.