

Management Update
NGFA Administrative Actions and Achievements
March 2024 to September 2024
Report to the NGFA Board of Directors
September 2024

I. Major Accomplishments

- 401K issue addressed
 - Earnings for late payments deposited in accounts
 - Self-reporting filed w/Department of Labor
 - NGFA awaiting final excise tax bill
 - Total cost of payments and excise tax under \$5,000
 - Total cost of all with legal fees included under \$10,000
- Review of current insurance policies and coverage levels completed
- Successfully completed Trade Rules Seminar in May with expected attendance
- Fly-in successfully held in June with approx. 100 meetings held on the Hill and with government officials over a two-day period, in addition to EC and committee meetings and CAP activities.
- CONVEY held in July in Omaha with record attendance
- Committees Review Task Force Recommendations
 - Majority of recommendations successfully implemented
 - All committees have met at least once
 - Communications survey successfully completed
- New class of CAPs appointed
- NGFA sponsored agriculture related events at both Republican and Democratic National Conventions
 - Approx 10 attendees per sponsorship level at RNC
 - Approx 20 attendees per sponsorship level at DNC
- Fourteen on-site visits by CEO w/NGFA members during July and August.
- Successfully prevented language in Water Resources Development Act (WRDA) Authorization that would open the door to breaching of the Lower Snake River Dams
- House Ag. Committee Farm Bill
 - No expansion of CRP or land idling
 - Decoupled farm program
 - Expanded funding for trade promotion programs
- Continued positioning as the leader on agriculture transportation and waterways issues
- Continued participation with the Soy Transport Coalition as an ex-officio member of their board

II. IT Functionality, Database & Upgrades

- New database and operating platforms continue to be implemented
 - Information and ability to use improved over prior system
 - Working through kinks associated with dues portion of platform
 - Improved for July dues cycle
 - Additional improvements/modifications planned for January cycle
 - Continuing to make adjustments to better serve needs of staff team
- Installation of new server continues to be planned for 2024
 - Total equipment and labor costs approx. \$30,000
- Development of new accounting platform has begun
 - Expected to be completed and implemented by the end of 2024

III. Employee Development

- Mid-year reviews completed for all employees
- Several team members continue to pursue training opportunities specific to their job functions

IV. Staffing and Consultant Updates

- Trent Baker promoted to Associate Director, Systems and Office Operations and continuing to report to Mary Hitchcock
- CliftonLarsonAllen hired to assume accounting duties previously performed by Between the Fences, LLC.
 - Transition began in July and should be largely completed by time of Board meeting