



Gina Ekstam, DBA, CRM, CIC, AFIS, began her insurance career in 1992 in sales at an independent insurance agency and has since focused on learning every aspect of the operations of an agency to allow her to prepare for her current role as National Director. A focus on accuracy, efficiency and building strong internal and external relationships are the foundation of building a strong team, strong industry partners and loyal clients. Embracing the strength of the Agribusiness industry has allowed her the opportunity to expand her role to Agribusiness Vertical National Director where she advocates for coverage enhancements, monitors industry trends and continues to work closely with agribusiness clients and carriers to anticipate emerging needs.