

Anthony B. Hatch is a leading independent analyst and consultant in freight transportation, with a specialty in rail and intermodal markets. He was named the 2019 Person of the Year by the North American Rail Shippers Association (NARS).

Tony has spent over thirty years as a senior transportation analyst on Wall Street, beginning at major financial institutions including Salomon Brothers, Argus, PaineWebber, and NatWest Markets before founding his independent consultancy at the turn of the century.

Mr. Hatch is particularly recognized for his expertise in intermodal transportation — where the various modes of freight converge — and has organized several dozen specialized conferences in the field. He co-founded and co-leads RailTrends (railtrends.com), widely regarded as the rail industry's most comprehensive annual conference (called by one class 1 CEO the “woodstock of Railroading”).

His practice spans both traditional institutional research and bespoke engagements — including due diligence, expert analysis, and strategic consulting — for a broad range of clients: private equity and infrastructure funds and hedge funds, trade associations, government bodies, and major management consulting firms. His railroad research extends across North America and internationally, with notable work in Australia, Brazil, China, the UK, and India.

While on Wall Street, Mr. Hatch earned top rankings on the Institutional Investor and Wall Street Journal all-star teams and held the top position in the Greenwich poll. He is a past president of the Motor Carrier Analysts Association and has testified before Congress on railroad matters on multiple occasions, beginning in 1998.

Mr. Hatch graduated from Harvard College with an A.B. in American History. He lives in New York City and is an enthusiastic follower of baseball (the LA Dodgers), soccer (Tottenham Hotspur), and Harvard sports, alongside interests in history, politics, and sports cars.