

#### Amelia Fitzgerald

Director, Member Services

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The National Grain and Feed Association, founded in 1896, is a broad-based, non-profit trade association that represents and provides services for grain, feed and related commercial businesses. Its activities focus on enhancing the growth and economic performance of U.S. agriculture.

## NGFA Members

- Dedicated to "transforming America's harvest" into food, fuel and fiber for domestic and international consumers.
- Handle U.S. grains and oilseeds in domestic and export markets.
- Encompass all sectors of the industry and represent small and large companies, privately owned businesses and cooperatives.
- Include country elevators, feed mills, export elevators, cash grain and feed merchandisers, commodity futures brokers and commission merchants, end users of grain and grain products, and allied industries.
  - Allied industries include banks; railroads; barge lines; grain exchanges; biotechnology providers; engineering and design/construction firms; insurance companies; computer/software firms; and more.
- Operate in every region of the United States.
- Affiliates: Affiliated with the NGFA are approximately 27 state and regional associations, whose members include more than 10,000 grain and feed companies nationwide.

#### **NGFA Purpose**

Be the premier provider of member services and advocate for competitive open market principles to promote the growth and economic performance of North American agriculture in a global marketplace.

#### **NGFA Mission**

Advocate a global open market environment to efficiently produce and provide a safe, abundant, affordable, sustainable and wholesome supply of grain, oilseeds, feed and related products responsive to market demand.

## **Committee Structure**

NGFA's committee system is comprised of more than 300 dedicated industry volunteers from all types and sizes of member companies. NGFA committees work proactively for the mutual benefit of the industry to inform and guide the policies and priorities of the NGFA.

# **Member Types**

NGFA member companies fall into several different categories, each having multiple benefits. Active members have full voting rights at association meetings and are engaged in the warehousing, processing, manufacturing, merchandising, or distribution of grain, feed, or feed ingredients in the United States. Associate members are engaged in a business allied with the grain or feed trade. NGFA also has separate categories for Allied members in Canada and Mexico, Associate Allied members, Lenders, Transportation, Rail Carriers, Brokers, and Affiliates.



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## **Member Benefits**



### **DC** Representation

An experienced professional staff lobbies on NGFA members' behalf on Capitol Hill and provides representation in executive agencies like EPA, OSHA, USDA, CFTC and FDA.



## Staff Experts

NGFA's knowledgeable staff of professionals is available to answer members' questions on legislative, regulatory or other government matters.



#### Committee Service

Service on any one of NGFA's 15 committees, the Board of Directors and Executive Committee offers the opportunity to shape NGFA policy and priorities. Newer career professionals can get involved by being selected for the Committee Apprentice Program (CAP).



### **Professional Development**

In addition to the networking offered by committee service with peers in the industry, NGFA offers in-person and virtual networking and collaboration opportunities for members throughout the year. The two largest meetings each year — The NGFA Annual Convention and the NGFA's Country Elevator Conference — offer excellent programming and business information with opportunities to develop critical industry business contacts. NGFA also partners with Grain Journal and the Grain Elevator and Processing Society (GEAPS) for the annual CONVEY conference each July. Regional workshops on safety and feed regulatory compliance and the biennial Trade Rules Seminars offer additional opportunities for professional development.



## **Business Development**

Members are offered ample options to market to the NGFA membership through participation in NGFA's business development opportunities and strategic partnerships.



### **NGFA Information Services**

Between the NGFA website, timely member alerts on multiple issue areas, the weekly NGFA Newsletter, and regulatory guidance written by staff experts, NGFA is the primary hub for information critical to the grain, feed and processing industry.



## Safety Resources

A full suite of NGFA safety tools, including guidance documents and online training resources exclusive to members, are available on ngfa.org/safety. NGFA also partners with Regional and State Affiliates each year to host several regional safety and regulatory workshops.



#### Feed Resources

In addition to in-depth guidance on FDA regulations exclusive to members, NGFA offers several distance learning courses on animal food safety and operations issues at a discounted price to members. NGFA and Kansas State University partner on multiple Preventive Controls for Animal Food Courses each year.



## Trade Rules

When companies join NGFA, they agree to abide by NGFA's Trade Rules, which govern all financial, mercantile and commercial transactions involving grain. Maintained solely by NGFA, they are dynamic and responsive to current business practices.



#### Contract Arbitration

The NGFA Arbitration System provides a quick, inexpensive alternative to resolving trade disputes in court. Arbitration is compulsory between NGFA Active members if requested by one party, non-members may access the arbitration system only if the other party is an NGFA member.



#### Rail Arbitration/Mediation

A historic agreement between NGFA and railroads provides Active, Allied and Transportation members with the opportunity to submit certain classes of rail disputes to binding NGFA Arbitration.